



GLOBAL C4ISR* INSTALLATION CONTRACT Industry Day Presentation

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***Command, Control, Communications, Computers, Intelligence, Surveillance & Reconnaissance**



Outline

- ▼ SPAWAR Competency Alignment
- ▼ Global Installation Contract
- ▼ Execution Strategy Vision
- ▼ Consolidation Strategy Vision



SPAWAR Competency Alignment

▼ Competency Tiers

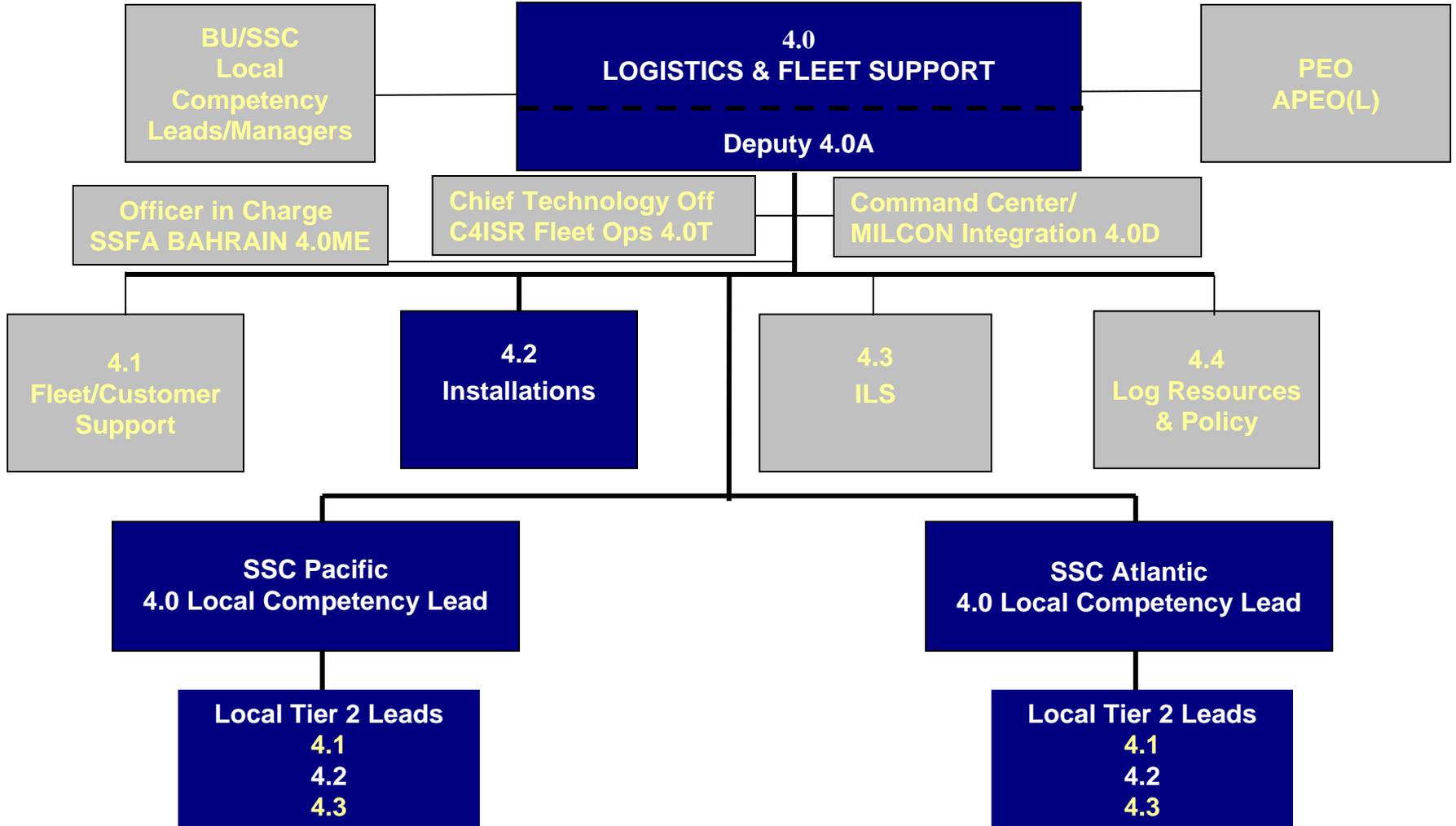
- Tiered in structure, with Level 1 denoting the broadest, most inclusive grouping. Descending levels denote increasing degrees of specialization and reflect naturally occurring separations within a community of practice

▼ National Competency Leadership

- Each of the SPAWAR Competencies is led by a Tier 1 National Competency Leader. Those designated leads shall be responsible for the national pool of talent and asset visibility of their assigned competency



4.0 National/Local Competency Management





Global Installation Contract – Why?

- ▼ Provides for one consistent methodology for installation execution across the SPAWAR Enterprise
- ▼ Achieves greater economies of scale by combining installation efforts across Pacific and Atlantic AORs
- ▼ Allows for greater opportunity for competition in a multiple award environment



Execution Strategy Vision

- ▼ Procuring Contract Officer (PCO)
 - Delegated by SPAWAR 2.0 to SPAWAR Systems Center (SSC) Pacific and SSC Atlantic

- ▼ Contracting Officer Representative (COR)
 - Each SSC will have one COR and will use DOCORs as required

- ▼ Global & Regional Task Orders
 - SSC Installation Management Offices (IMOs) will execute Global Task Orders with the PCO and COR residing with the SSC issuing the task.
 - SSC IMOs will execute Regional Orders for respective AORs (LANT/PAC) with cognizant PCO/COR at the issuing SSC



Consolidation Strategy Vision

- ▼ Team SPAWAR will determine the consolidation strategy for each Task Order

- ▼ Combination of the following may occur:
 - Geographic/Region (Examples: All of PACNORWEST – ship or shore)
 - Platform (Examples: Single (CG or NCTAMS) or multiple (CG/DDG/PC))
 - System (Example: All CBSP installs)
 - Type of Platform (Example: All CGs)
 - Capability Based (Examples: Network, Command and Control, RF)



SSC Common Processes

SSC Pacific and SSC Atlantic Installation Management Offices will have common processes for contract management and execution to include but not limited to:

- Earned Value Management Reporting
- Change Order Request Notification (CORN)
- Task Order Process
- Workflow for Statement Of Objectives, Estimate and Award



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Reconnaissance



Disclosure Notice

- ▼ The purpose of this brief is to communicate with industry partners prior to issuance of an RFP
- ▼ This briefing is provided for information purposes only. It does not, in any way, prevent the Government from changing the terms described.



Outline

- ▼ Contract Overview
- ▼ Entry Criteria
- ▼ Source Selection
- ▼ Statement of Work (SOW)
- ▼ Quality Assurance Surveillance Plan (QASP)
- ▼ Incentive Plan (IP)
- ▼ Questions/Comments



Contract Overview

- ▼ Draft SOW, QASP, IP and Contract Sections L and M posted on SPAWAR e-commerce web site July 2009
- ▼ Anticipate awarding between 3 and 5 Indefinite Delivery/Indefinite Quantity (IDIQ) Multiple Award Contracts (MACs)
- ▼ Will cover all C4ISR system installations under SPAWAR cognizance
- ▼ Will cover all platforms (including shore facilities, surface ships, submarines, special purpose crafts, and other vehicles)



Contract Overview (Continued)

- ▼ 5-Year Period of Performance (PoP): FY11 – FY15
- ▼ Primes will compete for individual Task Orders (TOs)
- ▼ Contract Line Item (CLIN) structure in Section B will include the following types of CLINs:
 - Cost Plus Incentive Fee (CPIF) (Anticipate ~ 50% of Tasks)
 - Firm Fixed Price (FFP) (Anticipate ~ 15% of Tasks)
 - Fixed Price Incentive Fee (FPIF) (Anticipate ~ 30% of Tasks)
 - Cost Plus Fixed Fee (CPFF) (Anticipate under 5% of Tasks)



Entry Criteria

- ▼ Offerors will be required to meet minimum requirements for relevant surface ship, shore, and submarine installation experience to be considered

- ▼ Relevant Organizational Experience is defined as ship, submarine and shore C4ISR or other like electronic systems installation experience taking place after 1 October 2004 and where the current cumulative value of prime and subcontractor installation related tasks is equal to or exceeds the following:
 - \$85 million of ship work
 - \$85 million of shore work
 - \$30 million of submarine work



Source Selection

- ▼ Source Selection Will Be Based On Both Costs and Non-Cost Factors
 - Oral Presentation
 - Small Business Participation
 - Organizational Past Performance

- ▼ Costs Will Be Evaluated Separately



Oral Presentation

- ▼ Oral Presentations are an evaluation of an offeror's qualifications and knowledge of the requirements of the prospective contract
- ▼ During Oral Presentations:
 - Offeror's team will be given sample tasks and/or questions and time to caucus privately and prepare a presentation
 - Presentations will demonstrate the offeror's understanding of the technical requirements
 - Sample Tasks and/or Questions will relate the tasking in the SOW to:
 - Afloat and shore installations
 - Global task orders
 - Consolidated (multiple system) installations



Small Business Participation

- ▼ Evaluation will be based on information provided on the “Small Business Participation Data Form”
- ▼ In accordance with FAR 19.7, large business prime offerors shall submit a “Small Business Subcontracting Plan” with the proposal



Organizational Past Performance

- ▼ The Government will assess the offeror's past performance in the areas of:
 - Quality of Product or Service
 - Schedule
 - Cost Control
 - Business Relations
 - Customer Satisfaction



Organizational Past Performance (continued)

- ▼ The Government's assessment of past performance will be subjective, and based mainly on offeror reputations with customers and others.
- ▼ The Government will evaluate the reference information sheet/performance data provided by offerors for work performed after 1 October 2004
- ▼ The Government reserves the right to use past performance information obtained from sources other than those identified by the offeror



Cost Evaluation

- ▼ Cost/Price evaluation will be based on the total expected cost to the Government including:
 - Labor
 - Overhead
 - General and administrative expenses
 - Other rates (M&H, FCCOM...)

- ▼ Proposed costs may be adjusted, for purposes of evaluation, based on the results of the cost realism evaluation

- ▼ Contractors' proposed pass-through caps



Statement of Work

- ▼ Contains basic requirements for work including:
 - Program and Project Management (Includes EVM)
 - Pre-Installation Support (Shipchecks, Site Surveys, Design)
 - Installation Support (installation/removal/modification)
 - Installation Testing and Logistic Support
 - Technical Assistance
 - Special Fabrication Tasks
 - Excess Material/Equipment Disposition Support
 - Quality Management/Assurance/System Certification
 - Safety
 - Clean-Up
 - Data Security and Information Assurance
 - Task Order (TO) Completion



Statement of Work (Continued)

- ▼ Lists references with best known sources
- ▼ Will list systems (List Not In Posted Draft) in response to industry comments
- ▼ Contains facilities requirements
 - At least one major facility is required
 - Office, warehouse, and fabrication facilities must be within 30 miles of SPAWAR facilities in Charleston, Norfolk, or San Diego
- ▼ Contains deliverables requirements
 - Provides tables listing deliverables and acceptable file formats
 - Contains contractor information system requirements (addresses e-mail)
 - Requires responses to review comments within 15 working days



Statement of Work (Continued)

- ▼ Contractor teams must be able to provide sufficient technical expertise, services and materials to effectively and efficiently install, verify operation, troubleshoot and/or provide end user training on any C4ISR systems. Any awardee is expected to be able to rapidly obtain the required expertise either using in-house personnel or cost effective sub-contracted resources via pre-arranged working agreements.



Quality Assurance Surveillance Plan (QASP)

- ▼ QASP describes the Quality Assurance Surveillance Team led by the Contracting Officer and the Contracting Officer's Representative
 - Day-to-day working level surveillance activities will typically be performed by personnel assigned by the SPAWAR Systems Center Atlantic (SSC LANT) or Pacific (SSC PAC) Installation Management Office (IMO). However, other team SPAWAR components or customer (e.g., CINCPACFLT) personnel may be assigned to these tasks when this is deemed to be in the best interest of the Government.



Quality Assurance Surveillance Plan (QASP)

(continued)

- ▼ QASP describes the Quality Assurance (QA) Metrics Requirements
 - IMO's will ensure that data is captured in a quality assurance database
 - IMO's will ensure that all quality data needed to support the Incentive Plan is made readily available to the Contracting Officer and his representatives



Quality Assurance Surveillance Plan (QASP)

(continued)

- ▼ QASP describes the methods of QA surveillance
 - Plan uses both random sampling and 100% Inspection
 - All document products shall be reviewed for completeness
 - Portions of large standardized documents will be given an in-depth review utilizing checklists and a sampling plan.
 - All installations and fabricated hardware products shall be inspected prior to acceptance
 - All C4ISR installations will have a formal SOVT
 - Installations will have a walk-through inspection conducted by the Government representative utilizing a checklist
 - Government will monitor the contractors' quality assurance processes



Quality Assurance Surveillance Plan (QASP)

(continued)

- ▼ Performance Requirements Summaries (PRSs) are provided as three (3) enclosures to the QASP

- ▼ Performance Rating Criteria in the PRSs define Outstanding, Satisfactory, and Unsatisfactory performance
 - Scores of 5, 3, or 1 are entered into the Incentive Plan worksheet
 - Scores are used for calculating individual Task Order incentive awards



Quality Assurance Surveillance Plan (QASP)

(continued)

- ▼ QASP Enclosure (1), the Individual Task Order Quality PRS Chart, defines performance requirements for:
 - SOVT Functional Performance (Does not include workmanship)
 - Workmanship
 - CORN Quality
 - Earned Value Management (EVM)
 - Original Design Drawings (e.g., IDPs and SIDs)



Quality Assurance Surveillance Plan (QASP)

(continued)

- ▼ QASP Enclosure (2), the Individual Task Order Schedule Performance Requirements Summary Chart, defines performance requirements for:
 - Production work complete
 - All work complete

- ▼ QASP Enclosure (3), the Overall Contract Performance Requirements Summary Chart, defines performance requirements for:
 - Installation task quality
 - Schedule cost
 - Proper use of the CORN Process



Incentive Plan (IP)

- ▼ Plan provides incentives based on both the contractor's overall performance and performance on individual tasks
- ▼ Poor overall performance will limit the amount of future work awarded unless there is an acceptable remediation plan
- ▼ Incentive fee awarded for any task order will be solely dependent upon individual task performance.
- ▼ Amount of the fee attributed to cost, quality, and schedule performance will be varied to reflect the relative importance of each



Incentive Plan (IP) (continued)

- ▼ Incentive Plan consists of a Document and a Spreadsheet
- ▼ Incentive Plan (Microsoft Word) Document:
 - Explains how the QASP will be used to determine incentive fees
 - Provides definitions
 - Explains how the Incentive Plan Spreadsheet works
- ▼ The Incentive Plan (Microsoft Excel) Spreadsheet is used to calculate Task Order incentive fees



Proposal Preparation Tip

- ▼ Please reference the Proposal Preparation Checklist (a planned attachment to the RFP)
- ▼ The Government intends to award without discussions so this checklist will help assure proposal requirements are met

Questions/Comments

