

Government Responses to Industry Questions for the Global Install Synopsis

The purpose of this document is to communicate with industry partners prior to issuance of an RFP. The responses are provided for information purposes only. This document does not, in any way, prevent the Government from changing the terms described.

#	RFP Reference	Question	Answer
1		Will the government accept past performance submitted by the offer for work accomplished by the offer's parent company?	Data for any company, division, subsidiary, etc., that is not included in the technical and cost/price proposal for this contract effort will not be considered.
2		What is the government's perception when utilizing small businesses? Is it the intent of the government that the utilization of the small business be meaningful tasking or by the purchase of material? What is the government's view on this matter?	The government is considering at least 50% of the total small business subcontracting cost proposed must be attributed to labor cost.
3	Section L paragraph 52.216-27 Single or Multiple Awards (OCT 1995)	Section L paragraph 52.216-27 Single or Multiple Awards (OCT 1995) states that it is the intent of the government to award between 3 and 5 task order contracts for the same or similar supplies or services under this solicitation. Is it the intent of the government to award a contract to a small business to ensure small business participation or will the awards be made to all large business with small business plans?	The solicitation is unrestricted and therefore anyone can propose as a prime contractor. It should also be noted that small business is an important evaluation criteria.
4		Will the government identify the key contract labor categories or will that be the sole determination of the offer?	The Government will identify key personnel labor categories.

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5		Is it the intent of the government to have offers utilize SCA Wage Registers for those locations identified specified in the SOW?	Walsh Healy applies.
6		Is there a limit on how many may attend (industry day) from any one company?	Attendance is limited to three (3) people per company.
7		Will we be allowed to swap people out when the date of the conference is known?	No. Industry day has been scheduled and announced.
8		The Draft notice states the NAICS Code is 541330, Engineering Services. What sub-classification does this Solicitation represent in order to classify a company as small (i.e. General Eng. Services \$4.5, Special Marine and Naval Eng. \$17.5, etc)?	The SBA Size Standard is \$27 Million. The Subclass is "Military and Aerospace Equipment and Military Weapons".
9		Do you have a scheduled release date for the remaining Sections of the RFQ (i.e. Section B, Section I, Section J, including labor categories and qualifications, etc.), and, at that time, will questions be entertained?	The RFP release date is planned for Feb/March 2010.
10	Section C-301	The Draft SOW references two (2) IMO regions covering LANT and PAC key fleet concentration areas. Is it the intent of SPAWAR to have a single Program Management Point of Contact for both IMO regions?	Government expects Single POC for each Prime to manage the contract, regardless of location.

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#	RFP Reference	Question	Answer
11	<i>Pg. 46, 7.0 Personnel Security Clearances</i>	Will an Interim Secret security clearance be acceptable for the Secret clearance requirement?	Yes. The SOW was edited to read, "Personnel security clearance requirements will be specified in individual task orders".
12	<i>Pg. 46, 7.0 Personnel Security Clearance</i>	Will the Security requirements be specified at the Task Order level in lieu of the Basic (Master) Contract? For example, if a Task Order is issued for an unclassified scope of work, it would not be beneficial to the Customer to have personnel still require a minimum Secret clearance as the costs shall be much higher and personnel resources may be limited.	The highest security level will be on the basic contract, and then appropriately specified at the task order level.
13	Section L <i>Pg. 2-3, L-317(b)(3)(A)(i)</i>	Based on the nature and complexity of the work within the relevant organizational experience, would the Government (SPAWAR) allow three (3) pages for each type of work (3 ship board, 3 shore work and 3 submarine work), totaling nine (9) pages per each referenced contract, in lieu of one (1) page each, totaling three (3) pages per each referenced contract?	Two pages per platform will be allowed.
14	<i>Pg. 3-4, L-317(b)(3)(D)(v)</i>	When shall we be informed of the number of people allowed to present at Orals?	This information will be posted to the SPAWAR E-CC prior to RFP release

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#	RFP Reference	Question	Answer
15	<p align="center">Section M</p> <p><i>Pg. 5, M-307(c)(2)(i)</i></p>	<p>Is a Subcontractor considered a Significant Subcontractor based on their proposed cost or on their past performance cumulative value as the wording in the draft solicitation appears confusing; the threshold work in the previous competition referred to 'completed' work, this wording appears to indicate 'proposed'?</p>	<p>For the purposes of meeting the Relevant Organizational Experience (Gate), a subcontractor's proposed experience shall be equal to or less than their proposed cost. Any reference to "significant subcontractor" will be removed from RFP.</p>
16		<p>Could a Company (Prime) with little or no experience utilize the cumulative value of Subcontractors to meet the minimum value of?</p>	<p>Yes, however DFARS 252.215-7003 & 7004 will be incorporated in the resulting contract.</p>
17		<p>Would the Navy consider using GSA's Alliant SB contract vehicle for this procurement?</p>	<p>No</p>
18		<p>Is the Navy considering using the SeaPort-e contract vehicle for this procurement?</p>	<p>No</p>
19		<p>Will the Navy review the past performance of the prime contractor or that of the team (prime and subcontractors)?</p>	<p>The team as proposed.</p>
20		<p>Will the Navy review the relevant experience of the prime contractor or that of the team (prime and subcontractors)?</p>	<p>We will review relevant experience of the team as proposed – limited to the maximum number of references allowed.</p>
21		<p>Does the Navy require the contractor to provide specific equipment at the "furnished office, warehouse, and fabrication facilities"? How much of this equipment will be GFE?</p>	<p>Yes. None of this will be GFE.</p>

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#	RFP Reference	Question	Answer
22		Please clarify how pricing will be requested for the worldwide and "hostile regions"	Pricing for all tasking will be on an individual task order basis.
23		Section 2.2 describes the need to provide "sufficient technical expertise ... on any C4ISR systems". Will those systems be defined as a part of the final RFP?	A representative but not all-inclusive list will be incorporated into the SOW.
24		Does the Navy have an idea what percentage of the work will be performed at government and contractor sites?	The majority will be performed at the government site, however the more conducted at the contractor site, the better. (i.e. One ended connectorized cable). For purposes of the proposal the Government will not provide office space. However, a greater part of the performance will take place at Government sites/platforms.

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#	RFP Reference	Question	Answer
25	Section L	<p>Section L states “The Government anticipates awarding between three and five task order contracts for the same or similar supplies or services under this solicitation.” After contract award, what is the process for awarding task orders? Will every task order be competed? Will task orders be competed annually or as each requirement arises? What data will the contractor be expected to submit in task order proposals? Will each contractor be expected to submit proposals for every task order RFQ?</p>	<p>The process for awarding task orders will be IAW SPAWAR Clause C-326 ALT III. Evaluation Criteria may consist of a combination of the following factors: (A) Past Performance on earlier orders under the contract (including cost control). (B) Quality of Deliverables received on other orders under this contract. (C) Potential impact on other orders placed with the contractor. (D) Cost must be one of the factors and may be the only factor. (E) Personnel Resumes. Contractor’s will not be expected to submit a proposal for every task order RFQ. Task orders will be competed as requirements arise. IAW FAR 16.505(b)(2) the contracting officer shall give every awardee a fair opportunity to be considered for orders exceeding \$3,000 unless one of the following statutory exceptions applies: (i) Urgency; (ii) Only one awardee is capable of providing the supplies or services; (iii) Sole-source basis in the interest of economy and efficiency as a logical follow-on to an order already issued under the contract, provided that all awardees were given a fair opportunity to be considered for the original order; (iv) It is necessary to place an order to satisfy a minimum guarantee.</p>

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#	RFP Reference	Question	Answer
26	Section M paragraph c.2.(ii)	<p>Section M paragraph c.2.(ii) states “Relevant Experience is defined as ship, submarine and shore C4ISR installation work taking place after 1 October 2004 and where the current cumulative value of prime and subcontractor installation related tasks is equal to or exceeds the following: (A) \$85 million of ship work, (B) \$85 million of shore work, (C) \$30 million of submarine work. NOTE: Each of the aforementioned thresholds shall be met for Relevant Organizational Experience to be considered further in the process.” These values seem excessive and appear to limit competition for this solicitation to the incumbent contractors. Request the value limitations be removed and replaced with evaluation criteria which provides a weighting scale based upon the dollar value of relevant work in each area. In that way, companies which may exceed the values stated in one or two areas, but not in the other, could still be considered for award.</p>	<p>C4ISR or other like electronic systems experience will be accepted .The primary focus is to achieve true competition through teaming arrangements. Lowering or removing these threshold will not accomplish better competition.</p>
27		<p>There appears to be an obvious distinction between ship, shore, and submarine work. Why are there not 3 separate contracts being solicited. By combining these 3 requirements and requiring offerors to meet all 3 relevant experience areas at such high value thresholds, the Government may not select the “best offeror” for a particular work area. It appears to limit the competition to companies who work in all 3 distinct areas, rather than open the competition to companies who specialize in one area and could offer a lower cost and better quality in that one area.</p>	<p>The Government is not limiting the competition to companies that work in all three areas. The requirement is focused on teams that can support all three areas.</p>

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#	RFP Reference	Question	Answer
28	Section L-317.(b)(3)(D) "Oral Presentation"	Section L-317.(b)(3)(D) "Oral Presentation" does not specify the format or the content of the presentation, only specifying that no electronic briefing material is required or allowed as part of the offeror's submission or presentation. In our experience, the "flip chart" and "markers" approach is generally restricted to responding to a sample task that is proposed in conjunction with a formal oral presentation of the offeror's technical approach, personnel, management approach, etc. In order to fully demonstrate an offeror's understanding of the statement of work, ability to execute the statement of work, ability to manage the program, personnel and other resources, and demonstrated expertise through past performance, each offeror should be required to present a formal presentation residing in some form of electronic presentation media. Request the government clarify this requirement.	A formal electronic presentation will not be permitted. Upon arrival to the Oral Presentation an offeror's team will be given a set of sample tasks and/or questions which are representative of the type of work under the contract. The offeror's team will be given a defined time period of between two and four hours to caucus and prepare responses. The oral presentation will be comprised of the offeror's team presenting the answers/responses to the sample tasks and/or questions.
29		Will navigation systems be included within the scope of the statement of work?	Yes
30	Section L, page 4, (iv) Media. "The Government will not include any computer hardware and/or software nor will the contractor be allowed to bring any computer hardware and/or software."	Will the Government consider allowing a computer to project the orals presentation?	The Government considered the many possible presentation types and determined the described format to best fit our need. A computer will not be allowed.

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#	RFP Reference	Question	Answer
31	Section L, page 4, (ii) Form of presentation and (iii) Time allowed for presentations	Will the Government publish the form of and the time allotted to the Oral Presentation prior to the release of the Final RFP?	Yes
32	Section B	Will the Government provide a draft Section B prior to releasing the Final RFP?	Yes
33	Section L, page 4, (v) Offeror's Presentation Team. "All Key Personnel participating in the oral presentation shall be 100 percent committed/priced in the cost proposal."	Will the Government provide a draft of the Key Personnel requirements prior to releasing the Final RFP?	Yes
34	Section L, page 3, (ii) Section B, Extent of Participation of Small Business*: All Prime Offerors (Large AND Small businesses) shall submit a completed Small Business Participation Plan, Attachment TBD.	Will the government make the SB Participation Plan Attachment available prior to Final RFP release?	Yes

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#	RFP Reference	Question	Answer
35	SOW page 35, para 4.8.1, Quality Management System	The SOW is requiring accreditation by an ANSI-ASQ national accreditation board. (ANAB-accredited certification body). We understand this accreditation is not required currently to perform AIT efforts in support of the fleet. Please clarify the relevancy of this requirement.	Prime will be required to have ISO 9001:2008 certification. The basic requirement (compliance with ISO 9001) is the same in the current contract. Certification is not explicitly required by the current contract's SOW, but it is in the proposed draft SOW. The new SOW updates the title and date of the standard and explicitly requires evidence of compliance with the requirement in the form of an accreditation certificate (from a neutral and widely recognized authority). Certification is a very common government and industry requirement.
36	Section M – Page 5, (2) RELEVANT ORGANIZATIONAL EXPERIENCE	Will the Government consider changing the definition of a “significant subcontractor” to a lower threshold, such as between 15 and 25 percent of the total labor cost proposed? This would allow the contractor to use past performance for an important subcontractor that might not meet the minimum thresholds.	See Question #15. Any reference to “significant subcontractor” will be removed from RFP.
37	Section M – Page 5, (2) RELEVANT ORGANIZATIONAL EXPERIENCE, (ii) Relevant experience is defined as ... (A) \$85 million of ship work (B) \$85 million of shore work (C) \$30 million of submarine work	The minimum referenced relevant experience requirement of \$85M for Ships, \$85M for Shore and \$30M for Submarines restricts the pool of qualified bidders to only a handful of large businesses. Lowering those limits to \$25M/\$25M/\$10M would open the competition while ensuring strong previous experience with C4ISR Installation. Will the Government consider lowering this requirement?	See question #26.

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#	RFP Reference	Question	Answer
38	QASP, Enclosure (1), page 1-1, Workmanship	How does the Government intend to determine the TBDs in this section? Because there is a significant difference in the quantity of work performed from installation to installation, the arbitrary assignment of a number here would not best serve the interests of the Government. It is recommended that TBDs be based on a weighted factor corresponding to the complexity of the installation and especially to the type and number of fiber and copper connections performed.	<p>Checklist will be developed by randomly selecting checklist line items from a government database of (Workmanship) checklist line items and conducting test/inspections to determine if the contractor complies with the requirements stated on the checklist line items.</p> <p>Outstanding: 92% or more of checklists line items show no non-compliance.</p> <p>Satisfactory: The percentage of checklist line items that show no non-compliance is at least 68% but is lower than 92%.</p> <p>UNSAT: The percentage of checklist line items that show no non-compliance is less than 68%.</p>
39	QASP, Enclosure (1), page 1-3, Original Design Drawings (e.g., IDPs and SIDs)	What constitutes "...changes are due to the contractor...?"	This part of the QASP has been extensively revised. As-Builts will not be used to judge IDPs or SIDs. SIDs are not expected to be developed under this contract for a year or more. IDPs will be reviewed and graded by the use of standard checklists with portions of the checklist to be applied at random.
40	QASP, Enclosure (2), page 2-1, Production Work Complete; page 2-2, All Work Complete	Is "All Work Complete" based on the Task Order POP? Who determines the acceptable "...production schedule time allotted..." and how is this to be determined?	The work complete will be defined by the task order.

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#	RFP Reference	Question	Answer
41	QASP, Enclosure (3), page 3-1, Cost, Acceptable Performance Definition "...the sum of cost overruns and underruns does not exceed 5% of total costs."	How will this be determined? Please clarify the rationale behind degrading the contractor's performance if tasking is completed with greater than a 5% underrun?	Underruns will no longer be included in the definition for Acceptable Performance Definition.
42	Incentive Plan, page 6, para 4.1.2 Incentive Fee Calculations	Please clarify who makes the determination of what "Score" is applied to the various sub-factors in Figure 2?	The weighting of the factors/sub-factors will be specified in the Task Order.
43	Incentive Plan, page 6, para 4.1.2 Incentive Fee Calculations	If, as stated in para 4.1.1, these scores are related to Enclosures (1) and (2) of the QASP, what is the direct correlation between the Outstanding, Satisfactory and Unsatisfactory grades in these enclosures and the scores applied in Figure 2? From Figure 2 it appears the scores range from 1 to 5. With only three grades from Enclosures (1) and (2) of the QASP, it appears there is room for subjective evaluation on the part of an individual vs. an objective grade based on the criteria defined in the QASP. Please clarify.	If a sub-factor meets the objective criteria for an Outstanding performance (listed in the "Performance Rating Criteria for Incentive Awards" columns of Enclosures (1) and (2) of the QASP), a score of 5 will be assigned to that sub-factor. If it meets the objective criteria for Satisfactory performance, a score of 3 will be assigned. If it meets the objective criteria for Unsatisfactory performance, a score of 1 will be assigned. The weighted averages of the sub-factor scores determine the overall scores for both Quality and Schedule performance. These scores can be any number between 1 and 5 (inclusive).
44	Incentive Plan, page 6, para 4.1.2 Incentive Fee Calculations	With regard to the Task Order evaluations (QASP Enclosures (1) and (2)), who performs the evaluation and what is the criteria for how soon after the task is completed that the evaluation has to be completed?	This will be specified in the Task Order.

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#	RFP Reference	Question	Answer
45	Section L & Section M, Cost Volume	Will the Government publish the required pricing format prior to the issuance of the Final RFP for bidders to proof the embedded formulas?	The Labor Hours and Categories will be provided prior to issuing the RFP and the pricing model will be provided with the issuance of the formal RFP.
46	Section M, page 5, para (2)(i)	Will the Government publish the (A) through (E) TBDs for SOW Experience prior to the issuance of the Final RFP?	Yes
47	Relevant Organizational Experience (Section M.2.ii.) –	What is SPAWAR’s definition of C4ISR installation work? (I.E. Does this include Combat systems, ASW, Radar, etc?) Will installation and integration activities for these systems be acceptable as relevant experience?	C4ISR or other like electronic systems experience will be accepted.
48	Oral Presentation (Section L,a,3,D)	Will oral presentation material be required for submission at time of written response submission or after a down select process? Will sample tasks be part of the oral presentation and at what point in the solicitation process will offerors be presented with the tasks? Please clarify the format and media required for oral presentation	See Question 28.
49	Section L-317 para (a) under Volume II, Cost	The Draft RFP section L-317 para (a) under Volume II, Cost, states the prime and subcontractors are to deliver cost proposal spreadsheets either on a CD or via e-mail or as an additional copy downloaded to the SPAWAR website. Please provide an address, building, and office number should we chose to deliver a CD.	Proposals will be submitted through E-commerce site only.

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#	RFP Reference	Question	Answer
50	Section L-317 para (b) (3) (A) (i),	<p>The Draft RFP section L-317 para (b) (3) (A) (i), states each referenced contract shall be described using an Attachment that can be accompanied by a maximum of three additional pages. It further states, “The additional pages shall not exceed one page to explain shipboard work, one page to explain shore work and one page to explain submarine work.”</p> <p>Certain contracts may be more relevant to one of the three installation areas (ship, shore, submarine) than the other areas and therefore may require more than one page to be properly described. Other referenced contracts may only include one of the 3 installation areas. Due to the breath of the SOW, recommend that offerors be given the flexibility to use the maximum of three additional pages as appropriate to describe the reference contract by changing the sentenced quoted above to, “The up to three additional pages shall be used by the offerors as appropriate to describe the contract as it is relevant to shipboard work, shore work, and submarine work.”</p>	Two pages per platform will be allowed.

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#	RFP Reference	Question	Answer
51	Section M-307 para (d) (2) EXTENT OF PARTICIPATION OF SMALL BUSINESS*	The Draft RFP section M-307 para (d) (2) EXTENT OF PARTICIPATION OF SMALL BUSINESS*, states in the first paragraph that the extent of small business participation will be assessed in terms of the overall value of the acquisition. Overall value of the acquisition includes Government provided ODC estimates. An italicized sentence in this same section states, “*Only proposed labor hours included under Provision L-328 will receive credit under this evaluation.” If the proposed teammate small business labor cost is compared to the overall value of the acquisition (which includes ODC’s) the resulting percentage will not be an accurate indicator of how much of the total contract labor will be done by small business teammates. Recommend the extent of participation of small business teammates be measured by comparing the proposed small business teammate fully burdened labor cost to the total proposed fully burdened labor cost by changing “in terms of the value of the total acquisition” to “in terms of the value of the proposed fully burden labor hours.”	See Question #2.

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#	RFP Reference	Question	Answer
52	Quality Assurance Surveillance Plan (QASP)	<p>The Draft Quality Assurance Surveillance Plan (QASP) enclosure (1), Performance Aspect, Earned Value Management (EVM) indicates that the criteria for a grade of Outstanding is that, “EVM data provided is accurate and the “as of” date of the report is within two business days of the date that the report is received by the Government.” Achieving this criterion is extremely difficult and would require significant changes in most company’s labor collection procedures. Typically labor costs come from timecards which are processed on a weekly basis. Labor costs are then posted to the General Ledger and validated which normally takes at least two days. EVM data can then be extracted, downloaded into the appropriate format, analyzed, validated, and then transmitted to the Government. The time following collection of timecards to complete this process is typically one week. Recommend the Outstanding criteria be changed to within one week and the Satisfactory criteria be changed to within two weeks.</p>	<p>The following Changes were made to the QASP:</p> <p>Outstanding: EVM data provided is accurate and the “as-of” date of the report is within four business days of the date that the report is received by the Government.</p> <p>Satisfactory: EVM data provided is accurate and the “as-of” date of the report is no more than six business days earlier than the date that the report is received by the Government.”</p> <p>Unsatisfactory: EVM data provided is inaccurate or the “as-of” date of the report is more than one week earlier than the date that the report is received by the Government.</p>

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#	RFP Reference	Question	Answer
53	Section C-301, SPECIFICATIONS/ STATEMENT OF WORK, in para 2.4	The Draft RFP section C-301, SPECIFICATIONS/STATEMENT OF WORK, in para 2.4 indicates the contractor will be required to have a permanent contractor furnished office, warehouse, and fabrication facilities within a 30-mile radius of at least one of the following: 1) SSC LANT in Charleston, 2) SSC LANT in Norfolk, 3) SSC PAC in San Diego. However, para 4.3.1 of the Quality Assurance Plan (QASP) talks of the semi annual Quality Assurance audits being accomplished “at each of the contractors two main locations”. Recommend this be changed to “at the contractor’s main location.”	This will be changed to read, “at the contractor’s main location.”
54	Section M	Section M, minimum thresholds: The high minimum thresholds could considerably limit the number of firms that are qualified to submit proposals. We understand the Government’s desire to award three to five contracts to ensure competition on individual task orders. The threshold requirements in the RFP could reduce the number of eligible teams to less than five. Has the Government changed its procurement strategy to have fewer contracts and less competition?	No. Government has modified C4ISR to include other like electronic systems experience to allow for greater competition.

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#	RFP Reference	Question	Answer
55	Section L, Clause 52.216-27, <i>Single or Multiple Awards</i>	The predecessor RFP contained a CLIN structure allowing for the submission of bids by zone, i.e. East Coast and West Coast. Since the draft documents posted to the e-commerce web site did not set forth a Section B, does the government anticipate using the same structure for multiple awards? If not, what multiple award structure does the government intend to use?	No. Awardees will compete for all task orders under one set of CLINs for all zones.
56	Section L, Clause 5252.215-9201	Will the proposed conference be limited to only technical questions or will prospective offerors be allowed to address administrative issues, i.e. general RFP requirements?	Industry day will be an open forum. Any question is allowed.
57	Section L, Provision L-317	Will all proposed subcontractors be required to submit cost proposal spreadsheets? Or, is there a dollar threshold that will be established in the final RFP which will delineate at a set level the requirements for proposed subcontractors to submit cost and pricing data?	Yes. No threshold.
58	Section L. Provision L-317	Neither labor hours or hours were provided in Section L. Please clarify.	These will be provided prior to issuance of final RFP and posted to E-CC website.

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#	RFP Reference	Question	Answer
59	Section L, Provision L-317	Subparagraph (vi) makes a clear distinction between presentations and questions and answers. Does the Government expect the offeror to make a presentation providing "...information that demonstrates a clear understanding of the technical requirements of the solicitation's Statement of Work.", if so in what media format? Or, will the presentation be based solely upon Government questions and answers where the prospective offeror is not required to make a presentation? Please clarify.	See Question 28

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#	RFP Reference	Question	Answer
60	Section M, Provision M-307	<p>Relevant Experience is defined ... (A)\$85 million of ship work (B)\$85 million of shore work (C) \$30 million of submarine work. The above statement limits Relevant Experience to C4ISR installation work to only one of the current incumbents. There are installations other than C4ISR that take place aboard ships, submarines and shore sites that invoke many, if not most, of the same mandatory requirements documents that are currently set forth in Table 2, <u>Mandatory Requirements Documents for Shore Installations</u>, and Table 4, <u>Mandatory Requirements Documents for Shipboard and Submarine Installations</u>, of the draft SOW for this RFP. For example, shipboard installations of combat systems equipment or a suite of combat systems requires compliance with NAVSEA Technical Specification 9090-310 (). Additionally, once again using combat systems shipboard installations as an example, the tasks performed i.e. installation of racks and equipment, running of cable, building of connectors, conduction of systems operation and verification testing, are of the same level of complexity and require the same level of installation expertise as C4ISR. Since the minimum dollar thresholds for Relevant Experience are currently limited to just C4ISR installations would the Government consider expanding the Relevant Experience aperture to include other ship, submarine and shore installations that require the same level of expertise?</p>	<p>C4ISR or other like electronic systems experience will be accepted.</p>

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#	RFP Reference	Question	Answer
61	Section L Pg. 3, L-317(b)(3)(A)(iii) Section C, Organizational Past Performance	Will the Government consider relevant past performance data which is in-progress before 1 October 2004, and having an end date after 1 October 2004?	Provision M-307 states, "This evaluation will consider the breadth, depth and relevance of the offeror's work performed after October 1, 2004."
62	From Industry Day	Even though the Draft SOW refers to "tailored EVM" is the assumption accurate that a fully compliant EVMS will be required for all CPIF task orders \$20 Million or more (and validated for those above \$50 Million)?	In those instances where orders exceed \$20M, a fully compliant EVMS will be required. EVMS will be performed consistent with regulation.
63	From Industry Day	Will the briefs be posted or distributed?	The briefs will be posted to the SPAWAR E-CC
64	From Industry Day	The proposal evaluation factors presented were oral presentations, small business, past performance and org past performance. The Draft Section L included organizational corporate experience. Has corporate experience been deliberately excluded?	Corporate experience has not been excluded. Relevant Organizational Experience is gate entry criterion. It is not a proposal evaluation factor.
65	From Industry Day	Will there be thresholds to determine whether EVM will be required? Thresholds in terms of task order dollar value and /or period of performance length?	EVMS will be required as identified in the Statement of Work. We expect tailored EVM to be invoked on all installations at the individual installation level, not just the task order level.
66	From Industry Day	Implementation of an EVMS is complicated/costly. Will you require an EVMS for every task order or just those that exceed \$10Million?	See Question 65.

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#	RFP Reference	Question	Answer
67		<p>Question #15 seems to be asking for a definition of “significant subcontractor.” The government’s answer (to question 15) doesn’t appear to clearly provide that definition but does state that the subcontractor’s “proposed experience shall be equal to or less than their proposed cost.” “Significant subcontractor” is defined in Section M, page 6, M-307(c)(2)(iv) and states “A significant subcontractor is defined as a subcontractor whose proposed subcontract cost is equal to or greater than the referenced relevant experience value.” Paragraph M-307(c)(2)(iv) and the answer to bidder’s question #15 are inconsistent. Request the government clarify.</p>	<p>As stated in the answer to question 36, any reference to “significant subcontractor” will be removed from RFP.</p> <p>(Restated from question 15) For the purposes of meeting the Relevant Organizational Experience (Gate), a subcontractor’s proposed experience shall be equal to or less than their proposed cost.</p>