

TSETI Industry Day Q&A

27 February 2014

1. **Will you provide access to review technical reference material prior to RFP release?**

Answer: All referenced documents in the SOW will be available on NESI, unless it is available via public website.

2. **Will Government provide LOE/ suggested with the solicitation?**

Answer: Yes, in the RFP.

3. **Will the facility requirement for locations be included in RFP?**

Answer: This information is in the RFP under mandatory requirement.

4. **Facility- Will Government allow time to stand up i.e. 90 days after award?**

Answer: No. The Mandatory requirement states that within 45 days of contract award contractor will need to stand up its facility. However, the RFP requires that you provide evidence of the ability to do so as part of the offerors proposal.

5. **For FMS and Cooperative Programs, is the Government requiring specific training from contractors?**

Answer: There are not FMS requirements under this effort. Regarding cooperative programs the Government will require specific training upon assignment to the cooperative project. Training will be provided in San Diego, CA; Patuxent River, MD; Charleston, SC; and Jacksonville, FL.

6. **Does significant footprint reduction and strategic objectives follow a metrics-based approach?**

Answer: Yes

7. **Is the Government willing to share the metrics of the objectives?**

Answer: Yes

8. **Are P-3 variants intended to be supported by TOC/MTOC?**

Answer: Yes. Upon contract award, the Government will share metrics for current size, weight, and power (SWaP) along with targeted footprint reduction.

9. **Same question for P-8A variants**

Answer: Yes

10. **If chat automated ingestion to COP was a capability desired in TR 2.1.1, how would TSETI contractors contribute to the integration?**

Answer: By researching requirements for implementation, developing and presenting an implementation strategy to the engineering team and finally, by integrating the required pieces into a cohesive product for use by the Fleet.

11. Voice comments available via NESI?

Answer: No. Questions/comments must be submitted on e-commerce (e-commerce.spawar.navy.mil).

12. How will the evaluation criteria be applied against capabilities shown as future, planned, or anticipated for the TSETI proposal?

Answer: Evaluation will be as described in the RFP.

13. What are the number, complexity, and average resolution timelines for trouble tickets handles by the Help Desk?

Answer: The following information is over the last 6 months:

Number of New Trouble reports - 936 (Average 156/month)

Number of Trouble Tickets worked - 3,488 (Average 581/month)

Number of CASREP - 36 (Average 6/month)

Trouble Reports complexity varies as some TR's are submitted simply as a tracking tool. Of the TR's that involve software or hardware systems, the average complexity requires someone with specific knowledge on those hardware systems or with significant system administrator experience to resolve. .

14. The DRFP (Draft Request for Proposal) shows a large small business requirement. However, the evaluation criteria suggest a scored component v. pass/fail. Please comment on the small business component of the evaluation criteria.

Answer: Small business subfactor will be evaluated using the adjectival ratings identified in the RFP, Section M. It will not be pass/fail.

15. Will delivery be electronic or hard copy?

Answer: The official delivery of complete proposal is electronic via e-commerce website. There is a requirement to provide additional hard copy and CD ROM of the Cost section.

16. Page 91 of DRFP, L-317.8 notes a Factor 1, Subfactor 4 but sections L and M only discuss Factor 1 with 3 subfactors. Is there a subfactor missing?

Answer: Factor 1 has only 3 subfactors: Design Engineering, Engineering Production Support, and Data Rights.

17. Page 92 of DRFP, L-317.8 notes in Factor 3, states "subcontractors" for past performance where L Factor 3 states past performance for significant subcontractors. If threshold is 10% for sig-sub and total utilization of 37% of SB subcontractor effort, will past performance be required for SBs that not exceed 10%

Answer: Past Performance is not required from subcontractors. Factor 3 requests only data from (3) three current and relevant contractors. This can be prime contractor or subcontractor, but cannot exceed the total of three per proposal. It will be up to the prime contractor to determine if they want to use subcontractor past performance. It should be determined that the Government is interested in the most relevant to this effort.

- 18. Page 103, L-328, Level of Effort, Current Contract, N00039-10-C-0046, has Labor category qualifications. In the interest of cost realism, will labor category qualifications be provided in final RFP for this solicitation?**

Answer: Labor category qualifications are only provided for the key personnel.

- 19. Page 110, L-336 PLACE OF PERFORMANCE (DEC 1999), states that 80% of the work is at Contractor Site and that Government furnished facilities shall be provided for 80% of the effort. Will the work be 80% on or off government site?**

Answer: 20% of the work will be performed off-site at Contractor facilities and 80% will be performed at Government furnished facilities.

- 20. RFP Section L Volume 1 Factor 3: Past Performance guidance on page 98 of 121 states: "This data shall be submitted for (3) three of the most current and relevant contracts. Significant subcontractor is defined as a subcontractor whose proposed cost is greater than 10% of the total of prime contractor's cost." It is unclear if the Government wants a total of (3) three relevant contracts or (3) relevant contracts from the prime plus (3) relevant contracts from each significant subcontractor. Please clarify.**

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- 21. You may also want to ask about 5252.223.9200 Occupational Safety and Health Requirements. (RFP/pg 20). It states that we need to ensure that our employees wear appropriate equipment and clothing. What is required and are we responsible to provide it?**

Answer: Currently the lab requires closed toed shoes. If there are other requirements, the Government will inform the vendor.

- 22. Page 95, L-317.9, Key Personal Qualifications, Will professional certifications, to include PMI PMP be required?**

Answer: The requirements are identified in the RFP for the Key Personnel which do not require certifications; however, if an individual has a certification it would be good to include in the Resume.

23. Page 95, L-317.9, Key Personal Qualifications, Will the Key Labor categories be limited to one candidate per labor category or multiples to address the multiple sites of performance?

Answer: The RFP identifies the breakout of labor categories and hours by location. From that you can see there is only one PM, lead engineer and lead logistician in Charleston, SC.

24. Page 103, VOLUME III – SECTION D: ORGANIZATIONAL CONFLICT OF INTEREST MITIGATION PLAN(S), will offerors performing SETA contracts in PMW-750 or in PMW’s delivering POR TacMobile subsystems be allowed to present mitigation plans or will the OCI potential be too great?

Answer: Offerors supporting PMW 750 as SETA vendors would likely not be able to compete for this effort due to the fact that no firewalls exist in the program office to ensure that individuals did not have access to SOW, RFP, AP, SSP. All OCI/mitigation plans will be evaluated in accordance with FAR 9.5

25. The RFI mentioned the potential need for a SCIF by Oct 2015. The DRFP does not. Will a SCIF be required?

Answer: It may be required in the future, but it is not a requirement for this RFP.

26. Section L-317.4 “Mandatory Requirement” states that the contractor, within 45 days of award, shall have a facility of a minimum 2,000 square feet within 25 miles of Joint Base Charleston, N Charleston, SC. How much of that space needs to be dedicated to this contract?

Answer: 2000 square feet

27. Will a mechanism be available for current subcontractors on N00039-10-C-0046 to collect from the Government and submit past performance information for their efforts on N00039-10-C-0046?

Answer: The mechanism is the same for all offerors. Depending on whether the current subcontractors become prime contractors, it will be left to the prime contractor to determine which three past performances to submit.

28. Why the name change from SETSS to TSETI?

Answer: New contract, new requirement.

29. Why is ODC listed separately?

Answer: ODCs are separate from labor in a Service contract.

30. Why change from CPIF to CPFF for CLINs?

Answer: CPIF is not appropriate for engineering services effort.

31. What drove specific NTE (NOT TO EXCEED) for CLINs?

Answer: The Government always uses NTE when we do not have specific requirements at the time of RFP and to keep everything fair between offerors.

32. Can hours be moved between CLINS?

Answer: Not within the proposals in response to this RFP.

33. Are there other incentives with the change from CPIF to CPFF?

Answer: Now the fee is certain.

34. Will there be a follow-on requirement for the WISL?

Answer: Not under this contract.

35. Will there be follow-on or additional FMS requirements?

Answer: Not a part of this effort.

36. Will Navy Tactical Cloud environment integration be part of the development effort?

Answer: Yes, in a future initiative under this contract.

37. What are the data storage capacity requirements for MTOC?

Answer: 3OTB.

38. Will this be single or multiple award?

Answer: This is a C-Type single award. Multiple awards are only used in development efforts or IDIQ, BAA, etc.

39. Will production task orders be FFP or combination of CPFF/FFP?

Answer: No task orders, since this is not an IDIQ contract. However, material will be procured under PIO CLIN or ODC CLIN.

40. Given the DRFP is training development now a separate contract?

Answer: This RFP includes Training requirements which can be found in the SOW Section 4.2.2, 4.3.2, and 4.4.

41. DRFP is IA now a separate contract?

Answer: This RFP includes IA requirements which can be found in the SOW Section 4.1.4, 4.2.4, and 4.3.4.

42. Define or expand upon Government Desi[r]es commercial equivalent of Government purpose rights for all commercial TD/CS deliverables?

Answer: Refer to DFARS 252.227-7015.

43. Resolve dRFP Reference Place of Performance at 80% contractor location and 80% Government facility?

Answer: 80% of work will be done at Government facility and 20% at contractor facility within 25 miles of Government facilities.

44. Are referenced zero clients part of 2.1 or 2.1.1 Base Line?

Answer: 2.1.1

45. DSAU- have the hardware Solutions Been selected?

Answer: No, DSAU is an ongoing initiative.

46. WSIL- Who runs WSIL, PMW-750? PMA-290?

Answer: WSIL is run by Boeing as part of the P-8 contract with NAV-Air.

47. Will this presentation be available in NESI?

Answer: Yes.

48. Requirements in the Draft RFP that the offeror provide a sample Task Management Plan, Quality Assurance Plan, and Logistics Plan from a “current or previous contract similar to this effort” favors the incumbent given the nature of the TacMobile program. Given that the Government is looking for maximum competition, would the Government consider removing this requirement or make available the current documentation suite as GFI?

Answer: The requirement has been removed from the RFP.

49. Any consideration to making this a multiple award?

Answer: Yes, but due to need for consistency of vendor to perform this effort, the Government that an IDIQ contract was not appropriate.

50. The TacMobile Draft SOW states that the acquisition approach is ‘meeting operational requirements through sequential integration of mature COTS/GOTS capabilities into a functional whole.’ The remainder of the SOW calls out engineering/ management processes/ support and is silent on functional requirements. The RFP appears to be a service based contract.

Answer: The multiple sub-components that make up the functional capability will be procured by the Lead Systems Integrator (Gov’t) using both TSETI and other contract vehicles.

51. The TacMobile Draft SOW states that the acquisition approach is meeting operational requirements through sequential integration of mature COTS/GOTS capabilities into a functional whole. The remainder of the SOW calls out engineering / management processes/ support and is silent on functional requirements. The RFP appears to be a service based contract.

- a. **Will the functional capability be procured within this contract or as a separate contract action?**

- b. How can a competing organization that owns a substantial set of mature COTS solutions be viewed by the USG proposal evaluation team as being high value/ cost competitive if the RFP package does not provide the opportunity for the proposing organization to leverage its existing products to substantially decrease the number of hours expressed in the RFP.**

Answer: (a) The multiple sub-components that make up the functional capability will be procured by the Lead System Integrator (Government) using both TSETI and other contract vehicles. (b) The TacMobile program is "following" a much bigger and most dynamic program of record (P8). The Government made the decision of remaining as the system integrator for TacMobile. While this may not be the most efficient approach, it gives the Government a better chance to react faster to design and schedule changes. After award, the Government encourages the contractor to recommend new processes and improved designs in certain areas where it will result in cost savings with minimum disruptions to the user. The main goal of this contract is for the contractor to support the Government and to provide the necessary technical expertise to keep TacMobile systems at the required availability and to keep up with any changes of the P8 program of record.

- 52. Are you able to advise if commercial SATCOM terminals are being considered for TacMobile?**

Answer: It would be considered, but it is not a current requirement.

- 53. Is there a Data at Rest (DAR) requirement for TacMobile?**

Answer: No.

- 54. Are there any plans to upgrade MIDS LUTs to MIDS JRS?**

Answer: Not a current requirement.

- 55. Is there a plan to upgrade TacMobile GBS with Joint IP Modems (JIPM)?**

Answer: JIPM is being considered for a future tech refresh.

- 56. Data is always time late from the P8A to TacMobile (Drives pulled and loaded upon landing):**

Is there a future requirement "potentially" to receive a "subject" of real-time data at TacMobile via SATCOM/SIPRNET?LOS?

Answer: Yes

- 57. Remote monitoring at MTOC/TOC at the Help Desk has the potential of pro-active and increased operational availability advancements (Plus Cost Reductions). Will the RFP give value to innovation?**

Answer: Yes.

- 58. For the TacMobile procurement will subcontractor fee be treated as prime contractor cost? Or is the fee for both prime and subcontractor (s) pooled for TacMobile?**

Answer: Subcontractor costs shall be part of the labor pool for each labor CLIN which would include the pool for fixed fee. There will be no subcontractor/consultant billed under ODCs.

- 59.** With the very recent SSC-Pacific posting of important technical TacMobile documents on the NESI site, we are concerned that non-incumbents will have a difficult time responding to this proposal in the proposed timeline. Will additional time be given for potential offers to review the technical documents just released and ask questions to the government before a Final TacMobile RFP release?

Answer: No additional time will be given between draft and final RFP. Some documents were posted on NESI back April 2013. Most recent posting of documents on the NESI site are reference documents to the TSETI Statement of Work. Offerors may continue to submit questions during the 30 days the solicitation remains open. However, questions shall only be provided in writing via email to the following email address: heidi.radaford@navy.mil no later than than fifteen (15) calendar days before the closing date of this RFP.