

**SECTION M**  
**ATTACHMENT M-D01**  
**EVALUATION FACTORS FOR FIRST DELIVERY ORDER LOT-16 AWARD**

**M-1 EVALUATION CRITERIA AND BASIS FOR AWARD (BEST VALUE) (DEC 1999)**

**LOT 16 AWARD(S):**

The successful contract awardee(s) proposed pricing structure(s) will be utilized for this Delivery Order Lot-16 at the quantities identified in Tables A and B as follows:

- (a) Price will be evaluated for reasonableness in accordance with FAR 15.404-1(b). A separate and distinct price evaluation will be conducted for LVT(1) configurations and LVT(2) configurations. For MIDS LVT(1) evaluation purposes, the MIDS LVT(1) proposed price will be calculated using the MIDS LVT(1)/(4)/(6)/(7) quantities identified in Table A, below. For MIDS LVT(2) evaluation purposes, the MIDS-LVT(2) proposed price will be calculated using the MIDS LVT(2) quantities in Table B, below and a 50%/50% split between vendors of LVT(1)/(4)/(6)/(7) quantities identified in Table A.
- (b) Both the MIDS LVT(1) configurations and MIDS LVT(2) configurations awards shall be made on the basis of lowest price, ranging from 0% to 100% of Lot 16 quantities to each vendor. In determining the award percentage between vendors, the Government will consider the acquisition strategy of having more than one production source for MIDS requirements throughout the life of the program, and may make split awards as a result of this evaluation. Under a split award scenario the offeror with the lowest evaluated price will win a larger percentage of the order quantity than the higher priced offeror. However, the Government may award 100% of Lot 16 quantities to one vendor depending on the proposed pricing curves. The exact award percentage between vendors will be determined on the basis of the overall best value to the Government in accordance with the above evaluation criteria and consideration of the MIDS acquisition strategy.
- (c) As explained above, the Government will conduct a separate and distinct price evaluation for the MIDS LVT(1) configurations and the MIDS LVT(2) configurations. Accordingly, the Government will make two award determinations; one for the MIDS LVT(1) configurations and another for MIDS LVT(2) configurations.
- (d) The Government intends to award the Delivery Order(s) based on initial offers without discussions; however, the Government reserves the right to conduct discussions and request final proposal revisions if it is determined it is in the Government's best interest to do so.
- (e) The quantities in Tables A and B of Lot 16 MIDS-LVT terminals, segregated by configuration, are for evaluation purposes only. These quantities are estimates only, and do not necessarily reflect the amount of Lot 16 MIDS-LVT terminals that the Government will actually order. The Government may order less than the estimated quantities or may order up to the maximum quantity of terminals listed in Section B of the basic contract. In addition to the estimated competitive quantities in Tables A and B, the Government may order as part of the Lot 16 procurement a certain quantity of sole source MIDS-LVT spare terminals or individual MIDS-LVT SRU/LRU spares and/or Foreign Military Sales (FMS) MIDS-LVT terminals or individual FMS MIDS-LVT SRU/LRUs that have been directed by the FMS customer. Any sole source or FMS directed-source quantities will be combined to the actual competitive quantities awarded for pricing purposes in any Delivery Order issued as a result of this RFP. These potential sole source spares and directed-source FMS quantities will NOT be included in the total evaluated quantity for source selection purposes.

**Lot 16 Estimated Production Quantities**

<b>Table A – MIDS LVT(1) <a href="#">BU1</a> Configurations (MIDS-LVT(1)/(4)/(6)(7)) Estimated Competitive Terminal Quantities</b>		
	<b>Qty</b>	
Projected Quantity	85	Planned
Potential Growth @ 10%	8	Not Planned
<b>Total Evaluated Quantity for LVT(1) Configurations</b>	<b>93</b>	

<b>Table B - MIDS-LVT(2) <a href="#">BU1</a> Configurations (MIDS LVT(2)/(11)) Estimated Competitive Terminal Quantities</b>		
	<b>Qty</b>	
Projected Quantity	9	Planned
Potential Growth	.8	Not planned
<b>Total Evaluated Quantity for LVT(2) Configurations *</b>	<b>9.8</b>	

\*In accordance with Provision M-1, for MIDS-LVT(2)/(11) evaluation purposes, the MIDS-LVT(2) configurations price will be calculated using the MIDS-LVT(2) configurations quantities in Table B and a 50%/50% split between vendors of the MIDS-LVT(1) configurations quantities identified in Table A.