

**MPTE Industry Day #1
12/06/16**

	Inquiry	Response
1.1	<p>How did the Government arrive at a 90% Commercial Off The Shelf (COTS) / 10% Platform as a Service (PaaS) bolt-on solution? With so much Navy / DoD uniqueness, how accurate is this? Is the Navy able / willing to change business processes to meet the "90%" COTS requirements estimate? If the 90% estimate is incorrect, what next: a large BPR effort or some customization?</p>	<p>The Navy has ascertained from its market research that 90% fit is a viable goal. The Navy will solidify commercial product alignment to its requirements in the coming months. The Navy is prepared to establish governance processes and adjust its workflows as necessary to align to the commercial market as mission allows. Hence 'bolt-on' solutions may be required to support Commercial Off The Shelf (COTS) capability gaps.</p>
1.2	<p>Does Navy intend to focus on productivity (time to solution) and performance (speed to data processing) in selecting products?</p>	<p>The Navy continues to assess its system performance requirements, and those requirements will be reflected in subsequent information releases.</p>
1.3	<p>What is the anticipated timeline of this Acquisition? What money is currently in the Program Objective Memorandum (POM) /Future Years Defense Program (FYDP) for the Acquisition?</p>	<p>The Navy is currently in the market research phase. The Navy is not prepared to release an acquisition timeline or budget estimates at this time. However, the Navy will use industry days, special notices, Request for Information (RFI's), etc. to keep industry abreast of its ongoing progress and efforts.</p>
1.4	<p>Several references were made regarding the Coast Guard and Army programs that are similar in scope. Would it be possible to include data from those programs in the Technical Data Repository?</p>	<p>The Navy will assess the viability in coordination with those services in posting the requested information in the forthcoming technical data repository.</p>

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1.5	Will GSA 8(a) Streamlined Technology Application Resource for Services (STARS) II be a consideration for technical, call or data center procurements?	The Navy is currently in the market research phase and has not determined its acquisition strategy. However, it is recommended that industry partners familiarize themselves with Part 15 of the Federal Acquisition Regulations, as referenced in slide 51 of the MPT&E Transformation Industry Day #1 brief.
1.6	At the end of the process and data analysis, will you look at outsourcing options (e.g., Applications, Human Resource Information System (HRIS), etc.)?	The Navy is seeking the best possible solution to meet its requirements.
1.7	Do you have a desired structure for the acquisition(s) in terms of: Firm-fixed price, Time and Maturity? Lowest Priced, Technically Acceptable (LPTA) or Best Value?	The Navy is currently in the market research phase and has not determined a structure for its acquisition. However, the Navy will use industry days, special notices, Request for Information (RFI's), etc. to keep industry abreast of its ongoing progress and efforts.
1.8	Has the concept of public cloud been shared with Defense Information Systems Agency (DISA)? If so, does DISA support this notion?	The Navy is continuing to engage with relevant stakeholders across the Department of Defense (DoD) and Department of Navy (DoN) in support of its Transformation plans. Defense Information Systems Agency (DISA) is one of the aforementioned stakeholders.
1.9	Is Manpower, Personnel, Training & Education (MPT&E) considering regional (multiple) locations or other methods for its call center locations? Or is the vision for larger, multi-function locations?	The Navy is currently in the market research phase and is not prepared to release specific call center requirements. However, the Navy will use industry days, special notices, Request for Information (RFI's), etc. to keep industry abreast of its ongoing progress and efforts.
1.10	Are there any Naval Sea Systems Command (NAVSEA) Warfare Center reorganization drivers that are reshaping the approach to workforce development and/or training?	No, it is not currently a Navy Transformation requirement.

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1.11	If there is a wall between Active and Reserves, then why are reserves under specialized support in the model?	The Navy intends to leverage, to the maximum extent practical, efficiencies that can be gained between the Active Duty and Reserve communities.
1.12	Since we operate more and more in a joint environment does the vision include seamless interface/interaction with other DoD/services' MPTE systems as well as flow into the VA?	No, it is not currently a Navy Transformation requirement.
1.13	The complexity of the rules, regulations, restrictions, and layers of security controls are what make current processes and procedures so difficult. Are there Navy, Department of Defense (DoD), and legislative changes that can be adjusted or simplified to make the transition to a COTS solution more possible?	The Navy is continuing to engage with relevant stakeholders across the Department of Defense (DoD) and Department of Navy (DoN) in support of its Transformation plans. The Navy will solidify commercial product alignment to its requirements in the coming months. The Navy is prepared to establish governance processes and adjust its workflows as necessary to align to the commercial market as mission allows.
1.14	Is there a plan for sun setting legacy systems in support of transformation?	Yes. The Navy is currently sun setting and consolidating existing legacy systems. Industry will be kept apprised of the changing legacy environment through the forthcoming technical data repository.
1.15	With the brief presented today will there be a list of attendees to industry day and contact information be published?	The Navy posted a list of companies in attendance and the final briefing materials to the Federal Business Opportunities (FBO) website on 12/8/2016. Search keyword "MPTE" on the FBO website and select the "MPTE Transformation Industry Day 1 Briefs and Company Attendee List" link which will direct users to the SPAWAR e-Commerce Central website where the information is posted. The Navy does not intend to post company contact information.

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1.16	As part of the six sigma process improvements, how much Business Process Re-engineering (BPR) has been completed that aligns with vanilla out-of-the-box capabilities for personnel and pay processes?	The Navy has ascertained from its market research that 90% fit is a viable goal. The Navy will solidify commercial product alignment to its requirements in the coming months. The fit-gap alignment analysis and governance processes will drive the appropriate level of Business Process Re-engineering (BPR) usage.
1.17	What data needs to be provided to DFAS, gross pay and net pay?	The as-is work flows and relevant legacy system data will ultimately be posted to the forthcoming technical data repository.
1.18	Do you have details on issues that are currently preventing full migration to public cloud? I understand the security issue in general but I am interested in details so we could recommend solutions to issues that are public-cloud friendly.	The Navy is continuing to engage with relevant stakeholders across the Department of Defense (DoD) and Department of Navy (DoN) in support of its transformation plans. Defense Information Systems Agency (DISA) is one of the aforementioned stakeholders, and cloud usage is part of those discussions.
1.19	Does Navy have a planned / active governance model for its processes & associated data?	Yes, the Navy has established a governance model.
1.20	When it comes to transforming and modernization to an integrated Personnel/Pay (PERS/PAY) capability, what are you encountering as the biggest challenges to auditability?	Some of the challenges the Navy faces include: multiple legacy systems, customization, process standardization, work-arounds, and lack of an authoritative data environment. This is not an all-encompassing list.
1.21	Is there a deficiency in the products or how we use the products?	Though the present enterprise is successful, it is not efficient nor affordable.

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1.22	How do your statements on "no waterfall", but requirements/governance/etc. in place align?	The Navy is currently in the market research phase. The Navy will solidify commercial product alignment to its requirements in the coming months which will drive its acquisition methodology.
1.23	Is there a Concept of Operations that ties this all together, right now it is a panel, but how do all these different pieces become real for us?	The Navy is currently in the market research phase. The Navy, across all functional and technical lines of business, will solidify commercial product alignment to its requirements in the coming months, and as appropriate through industry days and Request for Information (RFI) releases, expose industry to the concept of operations and organizational alignment changes.
1.24	What about the RFI's - what if we provide you input on how to draft that Concept of Operations (CONOPS)?	The Navy is currently in the market research phase. The Navy, across all functional and technical lines of business, will solidify commercial product alignment to its requirements in the coming months, and as appropriate through industry days and Request for Information (RFI) releases, expose industry to the concept of operations and organizational alignment changes.
1.25	The Navy mentioned Oracle PeopleSoft on multiple occasions. Is the Navy open to other COTS software (i.e. ServiceNow)?	The Navy is currently in the market research phase. The Navy will solidify commercial product alignment to its requirements in the coming months.
1.26	You presented transformation in personnel systems. Are you going to target specific systems or groups of systems centered around activities of community of interest? Specifically, what is the timeline for training systems?	The Navy is currently in the market research phase. The Navy will solidify commercial product alignment to its requirements in the coming months. The Navy is not prepared to release an acquisition timeline at this time. However, the Navy will use industry days, special notices, Request for Information (RFI's), etc. to keep industry abreast of its ongoing progress and efforts.

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1.27	Your desired cloud solution is all on the foundation of trust! Fatal flaw! --- On Bring Your Own Device, how will you protect sailors from Geographic Information Systems (GIS) targeting?	The Navy is continuing to engage with relevant stakeholders across the Department of Defense (DoD) and Department of Navy (DoN) in support of its transformation plans. Security remains paramount to the Navy.
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