



Space and Naval Warfare Systems Center Atlantic Future Contracts Strategy

Charleston Defense Contractors Association
**40th Small Business
Industry Outreach Initiative**
23 June 2016

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Contracts Competency Lead

Introduction

▼ Background

- SSC Atlantic utilizes a mix of in-house contracts, simplified acquisition, and orders under various GWAC/DoD-wide contracts to satisfy approximately \$2B in project outsourcing requirements annually.
- Where possible and where no DoD/GWACs are available, SSC Atlantic utilizes in-house (commandwide) IDIQs to satisfy logical groupings of similar requirements across projects. For truly unique requirements, SSC Atlantic awards project specific (niche) IDIQs, C-Contracts or SAP procurements.

▼ Purpose

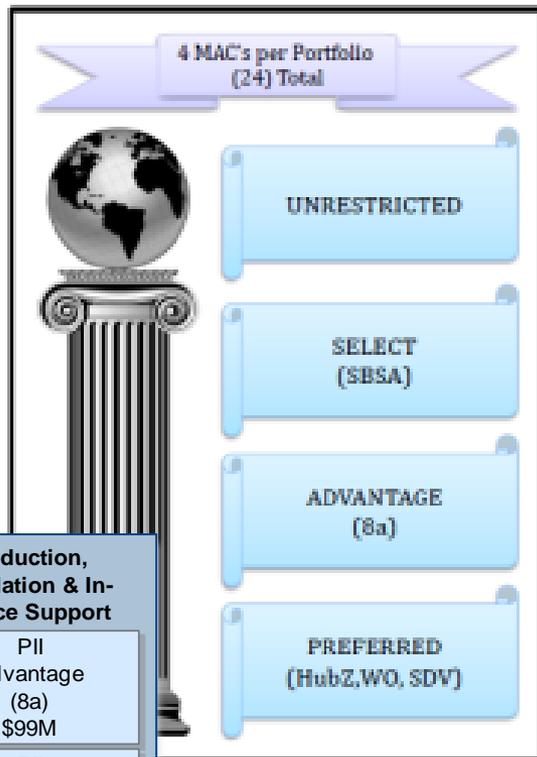
- The majority of SSC Atlantic's commandwide IDIQs (the Pillars and others) will be expiring in the next two years. This brief outlines SSC Atlantic's proposed future contract strategy.

Assumptions for Future Strategy

- ▼ Utilize GWACs – avoids duplicate contracts and contract scope overlap
 - GSA use/ establishment of BPA under FSS
- ▼ Preferred strategy for internal contracts is Multiple Award Contracts to the maximum extent practicable
- ▼ Single Award Contracts established only for integrally related requirements
 - Corporate Production
 - Aviation and Polar Program Support
 - Working to identify other requirements
- ▼ Analysis of deliverable to determine supply versus service
- ▼ Continued support of Small Business Program
- ▼ Transparency to industry base

Today: The Pillars

- ▼ Structured by organizational business units
- ▼ Valued at \$8.1B to support the mission
 - Award value based on historical obligations of the command at time of award (covers ~60% of in-house contract capacity)
 - Actual usage lower due to budgetary drawdown, mission realignment, and overlap with legacy contracts



| Battlespace Awareness | Business & Force Support | Decision Superiority | Integrated Cyber OPS | Transport & Computing Infrastructure | Production, Installation & In-Service Support |
|------------------------------------|-------------------------------------|------------------------------------|-------------------------------------|--------------------------------------|---|
| BA Advantage (8a) \$99M | BFS Advantage (8a) \$99M | DS Advantage (8a) \$99M | ICO Advantage (8a) \$99M | TCI Advantage (8a) \$99M | PII Advantage (8a) \$99M |
| BA Preferred (HubZ, WO, SDV) \$99M | BFS Preferred (HubZ, WO, SDV) \$99M | DS Preferred (HubZ, WO, SDV) \$99M | ICO Preferred (HubZ, WO, SDV) \$99M | TCI Preferred (HubZ, WO, SDV) \$99M | PII Preferred (HubZ, WO, SDV) \$99M |
| BA Select (SBSA) \$250M | BFS Select (SBSA) \$250M | DS Select (SBSA) \$250M | ICO Select (SBSA) \$250M | TCI Select (SBSA) \$250M | PII Select (SBSA) \$250M |
| BA Unrestricted \$900M | BFS Unrestricted \$900M | DS Unrestricted \$900M | ICO Unrestricted \$900M | TCI Unrestricted \$900M | PII Unrestricted \$900M |

Pillar contracts ordering periods end between
Apr 2017 to
Sep 2018

Lessons Learned & Goal for Future Strategy

▼ Pillars Lessons Learned

- Maximized small business participation and demonstrated their capabilities in execution
- Flexibility exists within the MAC structure
- Broad scope, with overlap, caused confusion
- Service vs. end state deliverable

▼ Future Contract Strategy Goal

- Establish internal contracts to provide complete systems– design, development, “production,” and sustainment
- Eliminates/minimizes Government Furnished Property
- Contractor held accountable for entire requirement and deliverable
- Focused contract approach allows more definitization of requirements (where possible)
- Utilize existing external contract vehicles to the maximum extent possible



Supply and Services Definitions Follow On Concept

Definitions - Supply

- ▼ **Supply Contract** (systems and materials procurements):
 - A contract that furnishes an end item of supply
 - Can include materials, resource labor, and support for a tangible whole product
 - All property except land or interest in land
 - Includes (but is not limited to) public works, buildings, and facilities; ships, floating equipment, and vessels of every character, type, and description, together with parts and accessories; aircraft and aircraft parts, accessories, and equipment; machine tools; and the alteration or installation of any of the foregoing. (FAR 2.101)
 - Think complete system, capability drops, products-based delivery

Scenarios:

- **COTS Supply MACS** – Resellers provide commercial off-the-shelf equipment: routers, laptops, etc.
- **System Supply Contracts** – Prime contractor procures off the shelf equipment/hardware, and/or customized equipment and provides labor to produce, test and deliver a complete system.

Definitions - Services

▼ Services Contract

- A contract that directly engages the time and effort of a contractor whose primary purpose is to perform an identifiable task rather than to furnish an end item of supply
- Can cover services performed by either professional or nonprofessional personnel whether on an individual or organizational basis. (FAR 37.101)
-Think manpower support; acquiring man-years of labor; low amount of ODCs

Scenarios:

- ISEA support, LOE-type system design support, LOE software development teams that do not deliver a licensed SW product.

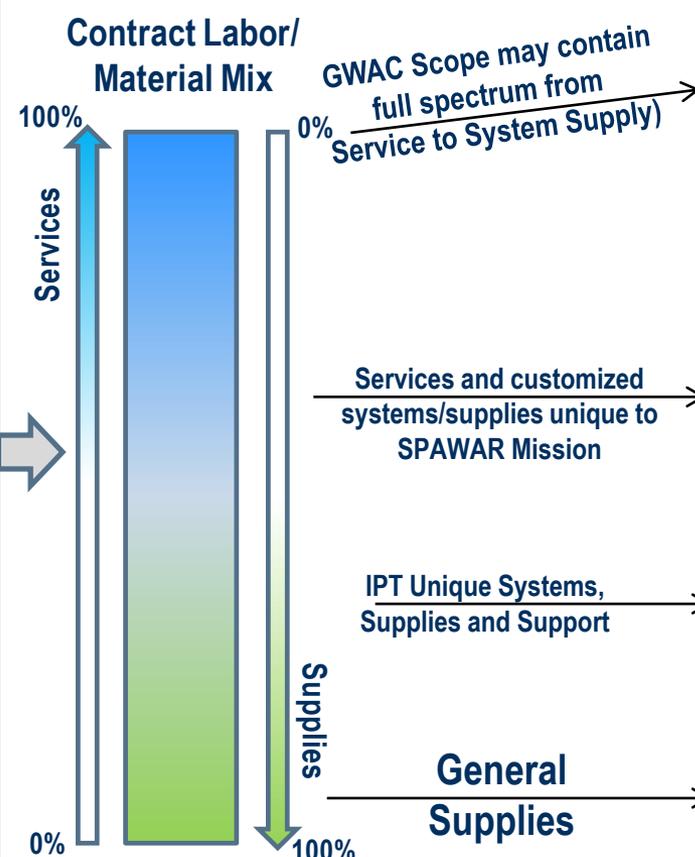
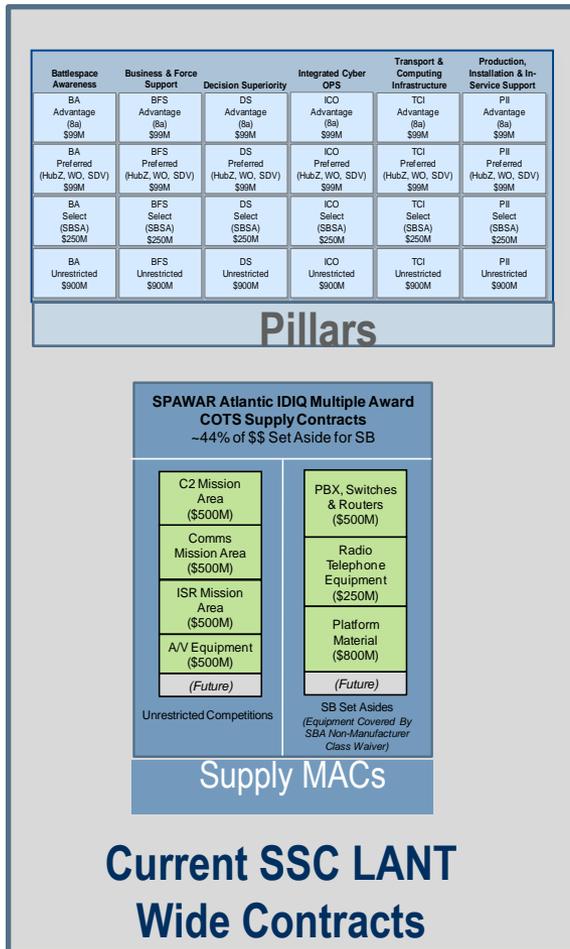
▼ Hybrid *(Note: this is one we need to explore more closely; ability to set this type of contract will depend on the individual scope and ability to define the scope. We need to consider the NAICS & PSC)*

- A contract that can furnish services and supplies
- Includes language to cover both supplies and services. Hybrids by some agencies have been used to identify using different contract types in one contract (i.e., CPFF and FFP)

Scenarios:

- An IPT awards an order to procure Fly Away Kits. Due to required contractor skillsets, IPT later awards an order under the same contract for operational and training support services.

Follow-on Concept



- External Service GWACs**
- Navy - SeaPort-e
 - Airforce NETOPS
 - Army - ITES 2/3 (S)
 - DISA - Encore II/III
 - DTIC - SNIM
 - NIH – CIO-SP3
 - GSA – Alliant, Stars, Sched 70...

- Internal Service Contracts**
- Internal Hybrid Contracts
 - Internal System Supply Contracts

- Internal Niche Contracts**

- External Supply GWACs**
- NASA – SEWP V
 - NIH – CIO-CS
 - GSA – Sched 70...

Optimize Utilization of Available GWACs for General Supplies and Services

Future Strategy Overview

- ▼ Shift more requirements for commodity services and supplies to DoD/GWACs where practicable
- ▼ Award new commandwide services contracts for key mission areas not suitable for DoD/GWAC
 - Align to SSC Atlantic's internal technical growth areas
 - Requirements for SCI-cleared workforce and facilities
 - Other emerging technology areas as needed
- ▼ Establish new commandwide supply contracts for key product areas
 - Structure contracts to rapidly deliver effective systems to the Warfighter
 - Avoid scenario of GFE plus service contract actions with large ODCs to develop and deliver Systems
- ▼ Explore opportunities for smaller, well-defined internal requirements for feasibility
 - Use of <\$100M Single Award Contracts where appropriate
- ▼ Leverage Best Practices
 - Reserves for Small Business to continue outstanding goal achievement
 - On-Ramp provisions for large internal contracts
 - Identify incentives such as use of award terms
 - Establish defined evaluation factors to enhance competition and successfully select the "right" awardees

SSC Atlantic has an outstanding history of Small Business achievement

SSC Atlantic – Future Contract Portfolio (draft)

Internal Contracts for Capability Delivery

Cyber Mission Systems, Kits and Supplies SBSA MAC

- Mobile C4I Systems
- Shipboard and Shore Comm Systems
 - ISR Systems
 - Stand-Alone Kitting

Shipboard IC and Telephony MAC

C4ISR Integration, Kitting and Cable Supplies SAC

- Corporate Production

Tagging Tracking and Locating Equipment MAC

Niche Supply Contracts

Internal Contracts for Specialty Services & SCI Access

Cyber Mission Engineering MAC

- ISR System Support
 - Cyber Ops
- Intel Data Analytics

Cyber Mission Assurance MAC

- Cyber Security
- SCI Network Support
- Other SCI related services

Mgmt & Business Analytics SAC

- PM/FM
- SAnDS
- ERP Access

Ship & Shore Multimedia SACs

Niche Service Contracts

External GWACs for GENSER Services, Solutions and Supplies

External GWACs

- Navy - SeaPort-e
- Air Force NETOPS
- Army - ITES 2/3 (S)
- DISA - Encore II/III
 - DTIC - SNIM
 - NIH - CIO-SP3
- GSA – Alliant, Stars, Sched 70...
 - NASA – SEWP V
 - NIH – CIO-CS

GSA BPAs for SCI Access



Future Contract Strategy – Follow-On Initiatives

| Requirement | Internal/External | Next Milestone | Milestone Due Date | Projected Award Date |
|---|--|---|--------------------|----------------------|
| Tagging Tracking and Locating Equipment and Services MAC - TTL Equipment and Support for Special Forces | Internal IDIQ | RFP Issuance | May/Jun 2016 | Jun 2017 |
| C4ISR Integration, Kitting and Cable Supplies SAC | Internal IDIQ | AP and Single Award Contract D&F Approval | Jun 2016 | Jul 2017 |
| Program Support Services for DARPA MAC | Internal IDIQ | RFP Issuance | Nov 2016 | Nov 2017 |
| Electronic Security Systems/Emergency Management Systems Supplies MAC | External (GSA) – Minimal internal (TS/SCI efforts) | TBD | TBD | TBD |

Future Contract Strategy – New Initiatives

| Requirement | Internal/External | Next Milestone | Milestone Due Date | Projected Award Date |
|---|------------------------|-------------------|--------------------|----------------------|
| Cyber Mission Systems, Kitting and Supplies –SBSA | Internal IDIQ Supply | Strategy Planning | TBD | TBD |
| Cyber Mission Assurance Services MAC | Internal IDIQ Services | Strategy Planning | TBD | TBD |
| Cyber Mission Engineering Services MAC | Internal IDIQ Services | Strategy Planning | TBD | TBD |
| Other | TBD | TBD | TBD | TBD |

Cyber Mission Systems, Kitting and Supplies MAC

▼ What We Do

Provide the necessary design, engineering, installation, testing, prototyping integration, and other technical support services to define, fabricate/prototype, inspect, test, evaluate and deliver C4I systems, kits and supplies to the U.S. Navy, Joint, Department of Defense, and other Federal Agencies.

▼ Major Systems

- Command and Control
- Communications
- Surveillance and Threat Warning
- Signals Intelligence

▼ Platforms Included

- Land Vehicle
- Shipboard (surface/sub/craft)
- Airborne
- Manpack
- Bodyworn



Deliverables may include services to sustain and/or upgrade an existing C4I systems, develop a new C4I system center, or perform training, support, emergency repair to deployed systems.

Cyber Mission Assurance Services MAC

▼ What We Do

Design, operate, test, protect and defend Navy, Joint, and National information and information systems by ensuring their availability, integrity, authentication, confidentiality, and non-repudiation. This includes expertise for the development and deployment of technical measures to protect and defend networks, cyber systems, computers, and information from disruption, denial, degradation, or destruction and for the restoration of information and information systems.



▼ Cyber Work Roles Included

- Information Systems Security Manager
- Cyber Policy and Strategy Planner
- Security Control Assessor
- Cyber Defense Analyst
- Cyber Defense Incident Responder
- Cyber Defense Infrastructure Support
- Systems Security Analyst
- Vulnerability Assessment Analyst
- Cyber Defense Forensics Analyst
- Secure Software Assessor & Developer
- Security Architect
- Information Systems Security Developer
- Research and Development Specialist

Deliver Cyber Warfare expertise / execution /operation through: standardized processes, state of the art labs & facilities, job aides, defined work products, tools, and trained / qualified/cleared personnel.



External Contracts

External Contracts

- ★ New contracts should not duplicate scope of existing contract vehicles regardless of agency that “owns” the contract if ordering authority is available
- ★ Use of External Vehicle is not indicative of importance of the requirement
- ▼ Portfolio Requirements Review at the Sub-Portfolio Level will evaluate identified objectives versus applicability to available External Contracts
- ▼ Several factors need to be considered prior to identifying a requirement as being a candidate for placement on an External Contract:
 - Applicable Scope
 - Service Center Fees
 - Time to Award
 - Considerations for execution
 - Risks for execution on an External Contract Vehicle
 - Impact to the Ordering side of 2.0
- ▼ An External Contracts Guide is being built

Challenges of External DOD/GWACs

- ▼ Scope not always a good match for SPAWAR Mission
 - Majority Focused on Generic Support Services or Business IT
 - Very limited availability of Military Communication, Command and Control, and Intelligence Collection Equipment and Expertise
- ▼ When SCI Access is Required
 - Adds 60 Days Front End PALT for DD254 Approvals
 - Can Delay Performance 6 months to a Year if TO winner does not have existing Facility Clearance Level authorizing access. Same applies for COMSEC and GENSER Classified Storage requirements
 - Can Delay Performance more than a Year due to National Interest Determination processing times if a Foreign Owned Corp wins Task Order competition
- ▼ SeaPort-e Restrictions on use of FOEs
 - No Logical Follow-ons for Economy and Efficiency
 - No Provision for Urgent Tasking (CASREPs, Contingency Military Ops/Exercises, CYBER Incidents)
- ▼ Access Fees

Initial External vs Internal by Contract Approach

| Current Contracts | Follow-on Plans - Internal vs External | |
|-------------------|--|------------|
| | = Internal | External = |
| BA Pillars | 90% | 10% |
| ICO Pillars | 50% | 50% |
| DS Pillars | 20% | 80% |
| PII Pillars | 20% | 80% |
| TCI Pillars | 20% | 80% |
| ESS MACs | 20% | 80% |
| BFS Pillars | 5% | 95% |
| COTS Supply MACs | 100% | |

Note: Percentages are notional based on available information and future projections

Data as of 5/23/2016



Pillar Extension, Way Forward and Communications

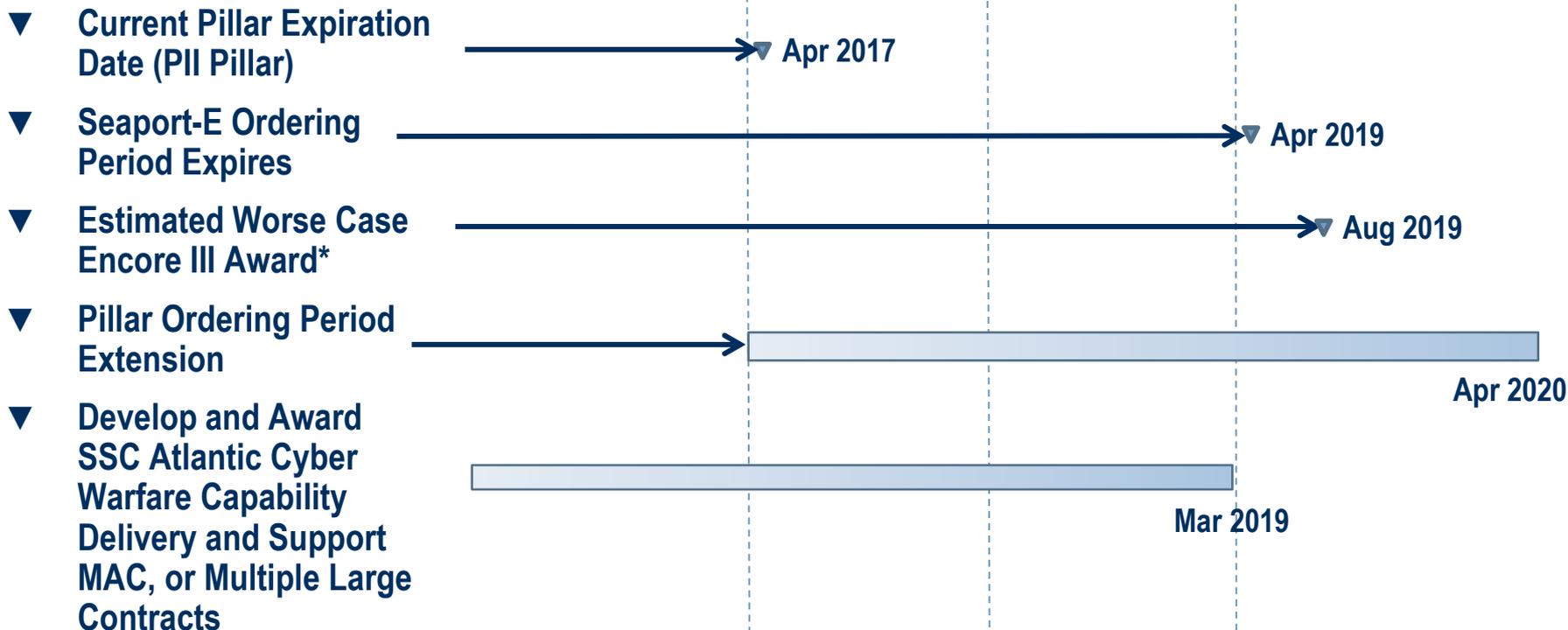
Future Contract Need Dates

| Business Technology Area | Business Size | Ordering Period Ends | 2017 | | | | | | | | | | | | 2018 | | | | | | | | | | | |
|-------------------------------------|--------------------------|----------------------|------|---|---|---|---|---|---|---|---|---|---|---|------|---|---|---|---|---|---|---|---|---|---|---|
| | | | J | F | M | A | M | J | J | A | S | O | N | D | J | F | M | A | M | J | J | A | S | O | N | D |
| Battlespace Awareness (BA) | 8(a) | 11/1/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | WOSB/SDVOSB/HubZ | 6/11/2018 | | | | | | | | | | | | | | | | | | | | | | | | |
| | SBSA | 8/15/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | Unrestricted | 11/14/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| Business Systems (BFS) | 8(a) | 8/27/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | WOSB/SDVOSB/HubZ | 9/27/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | SBSA | 2/13/2018 | | | | | | | | | | | | | | | | | | | | | | | | |
| | Unrestricted | 5/7/2018 | | | | | | | | | | | | | | | | | | | | | | | | |
| Decision Superiority (DS) | 8(a) | 7/16/2018 | | | | | | | | | | | | | | | | | | | | | | | | |
| | WOSB/SDVOSB/HubZ | 12/13/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | SBSA | 12/19/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | Unrestricted | 4/2/2018 | | | | | | | | | | | | | | | | | | | | | | | | |
| Cyber Security (ICO) | 8(a) | 6/11/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | WOSB/SDVOSB/HubZ | 11/6/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | SBSA | 3/5/2018 | | | | | | | | | | | | | | | | | | | | | | | | |
| | Unrestricted | 7/15/2018 | | | | | | | | | | | | | | | | | | | | | | | | |
| Platform Integration and ISEA (PII) | 8(a) | 4/22/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | WOSB/SDVOSB/HubZ | 8/26/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | SBSA | 7/11/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | Unrestricted | 12/17/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| Comms and Networks (TCI) | 8(a) | 11/25/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | WOSB/SDVOSB/HubZ | 10/22/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | SBSA | 4/10/2018 | | | | | | | | | | | | | | | | | | | | | | | | |
| | Unrestricted | 10/2/2018 | | | | | | | | | | | | | | | | | | | | | | | | |
| Other | Corp Production | 7/2/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | DARPA TTO PM Spt | 11/24/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | Infrastructure Prot(ESS) | 5/1/2017 | | | | | | | | | | | | | | | | | | | | | | | | |
| | TTL | 1/15/2017 | | | | | | | | | | | | | | | | | | | | | | | | |

Plan for Transition

- ▼ Seeking approval for extension of TWO existing Pillar MAC contract sets (BA and ICO) for actions that would not fit within existing internal and external vehicles:
 - Via J&A utilizing authority of limited number of sources (FAR 6.302-1)
 - BA and ICO Pillar MAC Set (8a, WOSB/SDVOSB/HubZ, SBSA, and Unrestricted) has sufficient ceiling and time to provide coverage
 - Significant oversight planned to prevent usage for actions that fit within the external contract vehicles or existing internal contract vehicles
 - Primary usage planned for TS/SCI access requirements
 - Will allow currently awarded task orders to exercise options that are already in place (will be unable to exercise these options based on recent change in guidance).

FCS High Level Schedule



| | | | | | | | | | | | | | | | | |
|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| 3 rd Qtr | 4 th Qtr | 1 st Qtr | 2 nd Qtr | 3 rd Qtr | 4 th Qtr | 1 st Qtr | 2 nd Qtr | 3 rd Qtr | 4 th Qtr | 1 st Qtr | 2 nd Qtr | 3 rd Qtr | 4 th Qtr | 1 st Qtr | 2 nd Qtr | 3 rd Qtr |
| FY16 | | FY17 | | | | FY18 | | | | FY19 | | | | FY20 | | |

* ITES 3H – 41 months from RFP Issue until Final Award

Data as of 5/23/2016

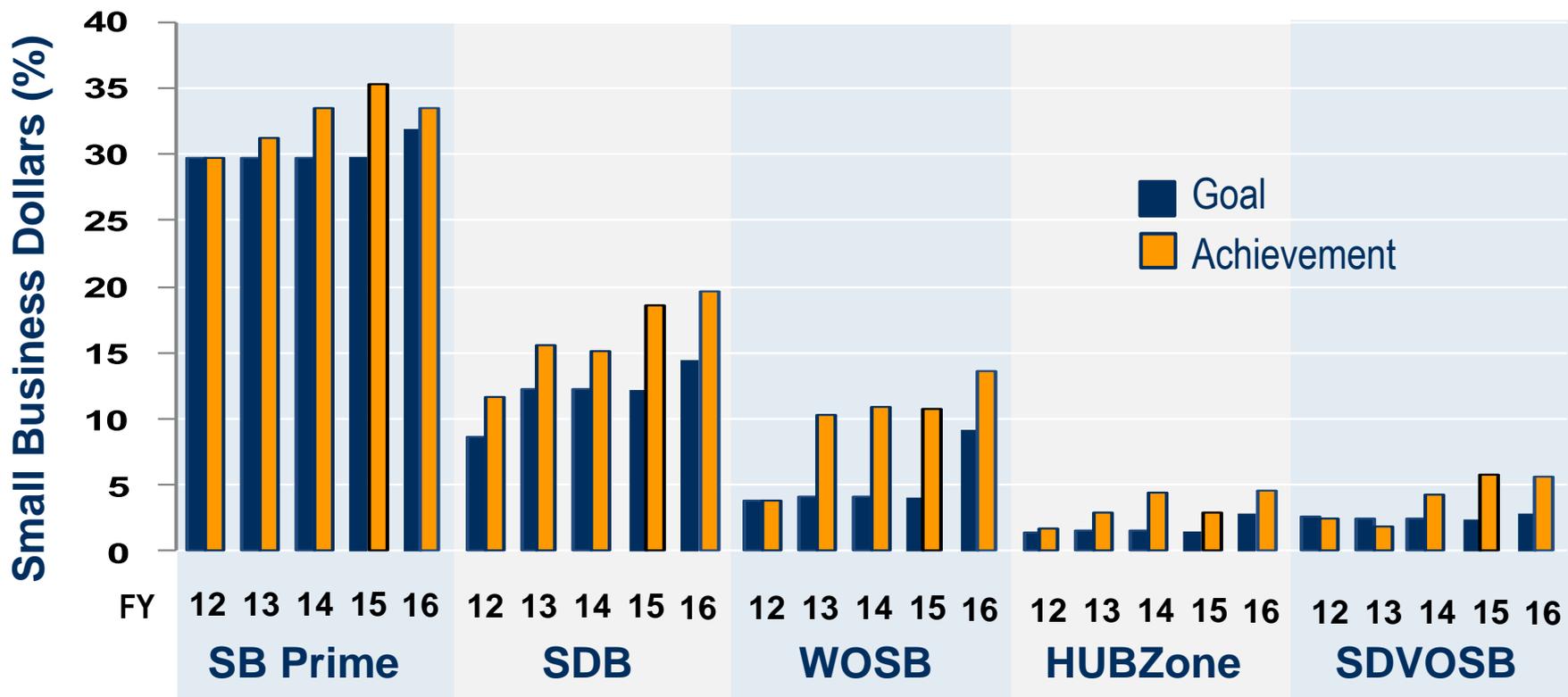
Communication Plan for Industry

- ▼ Brief at upcoming SBIOI
- ▼ Share plan with CIC (Contracts Industry Council)
- ▼ Revise future requirements with OSB with next data call
- ▼ Utilize OSB to communicate high level plan with small businesses during one-on-one engagements
- ▼ EIC (Executive Industry Council)
- ▼ Road show
- ▼ Functional mailbox and e-commerce
 - The email address for this mailbox is industryfeedback.fct@navy.mil



Small Business

Current Small Business Goals and Achievement



| SSC Atlantic FY 16 Achievements (6 June 2016) | FY 16 Goal | Achieved |
|---|------------|----------|
| Small Business Prime | 32% | 33.5% |
| Small Disadvantaged Business | 14.5% | 19.6% |
| Women Owned Small Business | 9.1% | 13.6% |
| HUBZone Small Business | 2.8% | 4.5% |
| Service Disabled Veteran Owned Small Business | 2.8% | 5.6% |

Future Strategy and Small Business

- ▼ New initiative RFPs will reserve awards for SB Primes and contain aggressive SB subcontracting goals for LBs
- ▼ 32% of SSC Atlantic's existing available in-house contract ceiling is with SB Primes
- ▼ SSC Atlantic has an outstanding history of small business achievement
- ▼ Maximize use of small business within external contract vehicles (significant increase in usage from current state)
- ▼ Capitalize on latest external vehicles for newly awarded small businesses
- ▼ Implement Section 1331 of the Small Business Jobs Act to the fullest extent possible (reserves and partial set asides)
- ▼ Continuation of the 8a incubator program



Space and Naval Warfare Systems Center Atlantic

C4I Task Orders Division 221

Ms. Lisa Rosenbaum
SSC Atlantic

RFPs In Process

| Portfolio | PR # | Est Value | Pillar/Vehicle | Status | Est Awd Date | General Description |
|-----------|------------|-----------|----------------------|--|---------------------------|--|
| C4I | 1300546495 | < \$10M | TCI SBSA Pillar | RFP Pending Est Release Date June 2016 | 4 th QTR FY16 | USCG Network Comms Support |
| C4I | 1300539721 | < \$10M | TCI SBSA Pillar | RFP Pending Est Release Date June 2016 | 4 th QTR FY16 | Eng, Sustainment, Testing & SOVT Support for ADNS, CANES, CES & COMPOSE (follow-on) PMW 160 SSA |
| C4I | 1300539722 | < \$10M | TCI Preferred Pillar | RFP Pending Est Release Date June 2016 | 4 th QTR FY16 | Eng & SOVT for CANES, CES, OE, & COMPOSE (follow-on) PMW 160 SSA |
| C4I | 1300550999 | < \$10M | PII Pillar (TBD) | RFP Pending Est Release Date June 2016 | 1 st QTR FY 17 | USCG WMSL Upgrade Engineering & Technical Services |
| C4I | 1300564439 | > \$10M | SeaPort-e | RFP Pending Est Release Date June 2016 | 2 nd QTR FY17 | KMI Deployment and Technical Support to provide training, integration, development, testing, and technical support for KMI Program. Requires COMSEC Training & Certification |
| C4I | 1300551067 | > \$10M | SeaPort-e (SBSA) | RFP Pending Est Release Date July 2016 | 1 st QTR FY 17 | SUBOPAETH BCA Engineering |



Space and Naval Warfare Systems Center Atlantic

USMC/ SOCOM Task Orders Division 222

Mr. Jesse Seaton
SSC Atlantic

Future Opportunities

| Portfolio | PR # | Est Value | Pillar/Vehicle | Status | Est Awd Date | General Description |
|----------------|------------|-----------|----------------|-------------------------|--------------------------|---|
| USMC/ SOCOM | 1300506490 | > \$10M | SeaPort-e | Market Survey Posted | 2 nd QTR FY17 | Combat Operations Center (COC) Engineering Support |

RFPs In Process

| Portfolio | PR # | Est Value | Pillar/Vehicle | Status | Est Awd Date | General Description |
|----------------|------------|---------------|---------------------------|---|--------------------------|---|
| USMC/ SOCOM | 1300541535 | < \$5M | DS 8(a) Pillar | RFP Released Proposals Due July 2016 | 4 th QTR FY16 | Vehicular Integrated Solutions Software Management. Ship to Objective Maneuver (STOM) |
| USMC/ SOCOM | 1300488023 | > \$10M | SeaPort-e | RFP Pending Est Release Date July 2016 | 4 th QTR FY16 | GCSS-MC Systems Engineering and Software Development Support |
| USMC/ SOCOM | 1300531435 | >\$5M -<\$10M | BFS Pillar | RFP Pending Est Release Date July 2016 | 1 st QTR FY17 | Infrastructure, IA, S/W, & CM Support for Solution Dev. Environment |
| USMC/ SOCOM | 1300533829 | > \$10M | ITES (Competitive) | RFP Pending Est. Release Date July 2016 | 2 nd QTR FY17 | Combat Operations Center (COC) Field-Level Sustainment |
| USMC/ SOCOM | 1300494873 | > \$10M | DS Unrestricted Pillar | RFP Pending Est. Release Date Aug 2016 | 2 nd QTR FY17 | Army Capability Set Engineering & Tactical Vehicle Integration Support |



Space and Naval Warfare Systems Center Atlantic

NF&S Task Orders Division 223

Ms. Audrey Orvin
SSC Atlantic

Future Opportunities

| Portfolio | PR # | Est Value | Pillar/Vehicle | Status | Est Awd Date | General Description |
|-----------|------------|----------------|----------------|--|--------------------------|---|
| N&FS | 1300540038 | >\$5M -< \$10M | SeaPort | Market Survey Closed / Results Pending | 2 nd QTR FY17 | Sensor Monitoring & Analysis Support |

RFPs In Process (1 of 2)

| Portfolio | PR # | Est Value | Pillar/Vehicle | Status | Est Awd Date | General Description |
|-----------|------------|----------------|--|---|--------------------------|--|
| N&FS | 1300572888 | >\$5M - <\$10M | ISR Supply MAC | RFP Pending Est. Release Date July 2016 | 4 th QTR FY16 | DHA Network Protection Suite |
| N&FS | 1300536158 | >\$5M-<\$10M | Infrastructure Protection Solutions Security | RFP Pending Est Release Date July 2016 | 4 th QTR FY16 | MCESS Life Cycle Engineering Support |
| N&FS | 1300557846 | >\$5M -<\$10M | ATC Engineering & Technical Support | RFP Pending Est Release Date July 2016 | 4 th QTR FY16 | National Airspace Modernization Program (NAS Mod) VIDS Product and Integration Support |
| N&FS | 1300546661 | > \$10M | ITES | RFP Pending Est Release Date June 2016 | 4 th QTR FY16 | DTS Call Center Services |
| N&FS | 1300542067 | > \$10M | SSC LANT Europe ISR MAC | RFP Pending Est. Release Date June 2016 | 1 st QTR FY17 | Engineering Services for Child Youth Program-Closed Circuit Television (OCONUS) |
| NF&S | 1300530567 | > \$10M | SSC LANT Europe ISR MAC | RFP Pending Est. Release Date June 2016 | 1 st QTR FY17 | Engineering Services for Child Youth Program – Closed Circuit Television (CONUS) |

RFPs In Process (2 of 2)

| Portfolio | PR # | Est Value | Pillar/Vehicle | Status | Est Awd Date | General Description |
|-----------|------------|---------------|-------------------------------------|--|--------------------------|--|
| N&FS | 1300505518 | > \$10M | BFS Unrestricted Pillar | RFP Pending Est Release Date July 2016 | 1 st QTR FY17 | Financial Systems/Naval Reserve Business Solutions Integrated Product Team |
| N&FS | 1300548083 | >\$5M -<\$10M | Fuel Handling MAC | RFP Pending Est Release Date July 2016 | 1 st QTR FY17 | Automated Tank Gauging Independent Alarm System Equipment Maintenance |
| N&FS | 1300558281 | > \$5M-<\$10M | ATC Engineering & Technical Support | RFP Pending Est Release Date July 2016 | 1 st QTR FY17 | Fleet ATC & National Airspace System Modernization |
| NF&S | 1300549480 | >\$10M | SeaPort - SBSA | RFP Pending Est Release Date July 2016 | 1 st QTR FY17 | CIM Defense Health Agency Infrastructure Modernization |
| N&FS | 1300546954 | >\$5M -<\$10M | Fuel Handling MAC | RFP Pending Est Release Date July 2016 | 2 nd QTR FY17 | AFHE Engineering Installation & Maintenance |
| N&FS | 1300556440 | >\$10M | SeaPort- 8(a) | Requirements in Development | TBD | Defense Medical Application Virtualization Support |



Space and Naval Warfare Systems Center Atlantic Large Contracts

Ms. Sheela Casper
SSC Atlantic

RFPs In Process

| Solicitation # | Est Value | Acquisition Strategy | Status | Est RFP Release Date | Est Awd Date | General Description |
|------------------|----------------|---------------------------------|------------|----------------------|--------------------------|---|
| N65236-13-R-0016 | \$250M - \$1B | Full & Open (MAC) | Under Eval | Released | 3 rd QTR FY16 | C2 Supply MAC |
| N65236-14-R-0014 | \$50M - \$100M | 8(a) Set-Aside (MAC) | Under Eval | Released | 1 st QTR FY17 | Handheld Radios, Cellular Handsets, and Radio Telephone Equipment |
| N65236-14-R-0015 | \$50M - \$100M | Full and Open Competition (SAC) | Under Eval | Released | 4 th QTR FY16 | SOCS SATCOM and Network Support Services |

MAC – Multiple Award Contract
SAC – Single Award Contract

Future Opportunities (1 of 2)

| Solicitation # | Est Value | Acquisition Strategy | Status | Est RFP Release Date | Est Awd Date | General Description |
|------------------|-----------------|---------------------------------|----------------------|--------------------------|--------------------------|---|
| N65236-15-R-0005 | \$100M - \$250M | Full and Open Competition (MAC) | Acquisition Planning | 3 rd QTR FY16 | 3 rd QTR FY17 | Tagging, Tracking, and Locating (TTL) Services & Equipment |
| N65236-16-R-0006 | \$10M - \$50M | Full and Open Competition (SAC) | Market Research | 4 th QTR FY16 | 3 rd QTR FY17 | Engineering & Operational Support for Aviation & Polar Programs |
| N65236-15-R-0010 | \$250M - \$1B | Full and Open Competition (SAC) | Acquisition Planning | 4 th QTR FY16 | 4 th QTR FY17 | C5ISR Acquisition, Engineering, & Integration (CAEI) (Corporate Production) |
| N65236-16-R-0001 | \$50M - \$100M | TBD (SAC) | Acquisition Planning | 4 th QTR FY16 | 1 st QTR FY18 | USMC Intelligence Analysis System Advanced Analytics Technical Solution |
| N65236-16-R-0021 | \$100M - \$250M | Full and Open Competition (MAC) | Acquisition Planning | 1 st QTR FY17 | 1 st QTR FY18 | DARPA Tactical Technology Office (TTO) Program Support |
| N65236-16-R-0005 | \$10M - \$50M | TBD | Market Research | 1 st QTR FY17 | 1 st QTR FY18 | Navy Shore Electromagnetic Environmental Effects (E3) |

Future Opportunities (2 of 2)

| Solicitation # | Est Value | Acquisition Strategy | Status | Est RFP Release Date | Est Awd Date | General Description |
|------------------|----------------|----------------------|-----------------|--------------------------|--------------------------|--|
| N65236-16-R-0036 | \$250M - \$1B | TBD (MAC) | Market Research | TBD | TBD | Cyber Mission Systems, Kitting, and Supplies |
| N65236-16-R-0018 | \$50M - \$100M | TBD (SAC) | Market Research | 1 st QTR FY17 | 4 th QTR FY17 | Mgmt & Business Analytics Support |
| N65236-16-R-0023 | \$50M - \$100M | TBD (SAC) | Market Research | 1 st QTR FY17 | 4 th QTR FY17 | Data Center Hosting Services (NOLA) |



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